

# 中國聯塑集團控股有限公司 China Liansu Group Holdings Limited

於開曼群島註册成立的有限公司

Incorporated in the Cayman Islands with limited liability

股份代號 Stock Code: 2128



### 企業簡介

### **Corporate Profile**

中國聯塑是中國塑料管道及管件領先的生產商,並於聯交所主板上市(股票簡稱:中國聯塑,股份代號:2128)。本集團擁有位於廣東、貴州、四川、湖北、江蘇、河南、河北、黑龍江、吉林、陝西及新疆的14個主要生產基地和覆蓋全國的銷售網絡。這些生產基地和銷售網絡戰略性地分佈於全中國,因此本集團能及時為客戶提供優質的產品和周到的服務。

中國聯塑能為市場提供品種最為齊全的塑料管道及管件。這些產品被廣泛應用於給水、排水、電力通訊、燃氣、地暖、消防及農業等領域。本集團已進軍家居建材產品,如水暖衛浴、整體廚房和塑鋼門窗等。

中國聯塑為一站式解決方案之供應商,向客戶提供顧問、設計、應用及售後服務。本集團透過參與處於初步階段的項目,協助客戶制定完善的整體方案。

China Liansu is a leading manufacturer of plastic pipes and pipe fittings in the PRC, which is listed on the main board of the Stock Exchange (stock name: China Liansu, stock code: 2128). The Group has 14 major production bases located variously in Guangdong, Guizhou, Sichuan, Hubei, Jiangsu, Henan, Hebei, Heilongjiang, Jilin, Shaanxi and Xinjiang and a sales network covering the whole country. These production bases and sales network are strategically distributed all over China such that the Group can provide quality products and meticulous services to customers in a timely manner.

China Liansu is able to provide the most comprehensive range of plastic pipes and pipe fittings to the market. These products are widely used in areas such as water supply, drainage, power supply and telecommunications, gas supply, floor heating, fire prevention and agriculture. The Group has expanded to home building material products such as sanitary products, holistic kitchen, and plastic-steel doors and windows.

China Liansu is a one-stop solution provider that offers consultation, design, implementation and after-sales services to customers. By getting involved in projects at their initial stage, the Group helps customers to formulate comprehensive, total solutions.



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### 財務摘要 Financial Highlights

#### 截至6月30日止六個月

		Six m	onths ended 30 June	•
		2012年	2011年	變動
		2012	2011	Change
		人民幣百萬元	人民幣百萬元	
業績	RESULTS	RMB' million	RMB' million	(%)
收入	Revenue	4,819	4,565	5.6
除税前溢利	Profit before tax	733	672	9.1
期內溢利	Profit for the period	598	536	11.6
每股基本盈利(1)	Basic earnings per share(1)	人民幣0.20元	人民幣0.18元	11.1
		RMB0.20	RMB0.18	
每股攤薄盈利(1)	Diluted earnings per share(1)	人民幣0.20元	人民幣0.17元	17.6
		RMB0.20	RMB0.17	
		於2012年	於2011年	
		6月30日	12月31日	變動
		As at	As at	
		30 June	31 December	
		2012	2011	Change
		人民幣百萬元	人民幣百萬元	
財務狀況	FINANCIAL POSITION	RMB' million	RMB' million	(%)
資產總值	Total assets	8,465	7,792	8.6
債務總額 <sup>(2)</sup>	Total debts <sup>(2)</sup>	1,932	1,745	10.7
權益總額	Total equity	5,336	4,987	7.0
每股資產淨值	Net assets per share	人民幣 <b>1.77</b> 元	人民幣1.66元	6.6
		RMB1.77	RMB1.66	

- 2012年上半年收入達人民幣4,819百萬元,同期增長5.6%
- 毛利增加15.6%至人民幣1,248百萬元;息税折 攤前利潤增長16.9%至人民幣916百萬元
- 期內溢利增加至人民幣598百萬元,增長11.6%
- *附註*。本公司每股基本盈利與每股攤薄盈利之計算詳述於簡明綜合財務報表附註9。

*附註②* 指銀行貸款及其他借款總額。

*附註③* 指債務總額除以債務總額加上權益總額的總和。

- Revenue for the first half of 2012 was RMB4,819 million representing period-on-period growth of 5.6%
- Gross profit increased by 15.6% to RMB1,248 million; EBITDA improved by 16.9% to RMB916 million
- Profit for the period increased to RMB598 million, representing an increase of 11.6%

Note<sup>(1)</sup> Details of the calculations of the basic and diluted earnings per share of the Company are set out in note 9 to condensed consolidated financial statements.

Note(2) Represented total bank loans and other borrowings.

 $\textit{Note}^{\text{\tiny{(3)}}}$  Represented total debts divided by the sum of total debts and total equity.

### 管理層討論及分析

### **Management Discussion and Analysis**

#### 業務回顧及分析

#### 概覽

作為塑料管道及管件生產商的國內龍頭企業,本集團一直致力透過全國龐大的銷售網絡向客戶提供種類齊全的塑料管道及管件。本集團的產品廣泛應用於給水,排水,電力通訊,燃氣,農用,地暖和消防等七大領域。為迎合市場需求和發揮協同效應,本集團亦已發展新型家居建材產品,如水暖衛浴、整體廚房、塑鋼門窗等,以實現產品多元化,為利潤增長創造新的拉動力。本集團的總部設於廣東省順德區,擁有覆蓋全國的銷售和生產基地戰略佈局,主要有14個生產基地,分佈於全國11個省份。

#### 市場環境分析

回顧2012年上半年,歐債危機及美國經濟復蘇放緩影響全球投資氣氛,受其影響,中國政府確立謹慎的「穩增長」經濟目標。過去一年,中國政府採用的信用緊縮政策的影響延續至2012年上半年,為塑料管道的整體需求帶來壓力。面對整體經濟環境帶來的挑戰,塑料管道行業發展依然發現機遇處處:「城鎮化」的步伐依舊穩健,保障房建設的力度逐漸加大,水利工程的投資及舊管網改造帶來的塑料管道需求殷切。本集團迎接挑戰,把握機遇,充分發揮本集團在銷售網絡、新產品與技術研發及品牌建設等方面的優勢,細化及完善目標市場,持續實現業務的穩健發展。

於回顧期內,本集團之經營及財務表現穩健。收入為人民幣4,819百萬元,較2011年同期增加人民幣254百萬元或5.6%。截至2012年6月30日止六個月之毛利為人民幣1,248百萬元,較2011年同期增加15.6%。2012年上半年的每股基本盈利則為人民幣0.20元。

#### **Business Review and Analysis**

#### Overview

As a leading domestic manufacturer of plastic pipes and pipe fittings, the Group has been dedicated to the provision of a full range of plastic pipes and pipe fittings to customers via its extensive sales network throughout the nation. The Group's products are broadly used in seven major sectors, namely, water supply, drainage, power supply and telecommunications, gas supply, agriculture, floor heating and fire prevention. To cater to market demands and realise synergies among different segments, the Group has expanded to new segments of home building material products, such as sanitary products, holistic kitchen, and plastic-steel doors and windows, with a view to forging new drivers for profit growth through product diversification. Headquartered in Shunde, Guangdong Province, the Group has built a strategic network of sales outlets and production bases that covers the entire nation, comprising mainly 14 production bases located in 11 provinces of China.

#### **Analysis of Market Conditions**

Global investment sentiments continued to be affected by the sovereignty debt crisis of the Eurozone and the slowdown of US economic recovery during the first half of 2012, hence the PRC Government opted for a prudent target for economic growth expressed as "stabilised growth." Overall demand for plastic pipes was under pressure, as the impact of the credit tightening policy adopted by the PRC Government last year continued to be felt by the market during the first half of 2012. Despite challenges brought about by the general economic environment, there were nevertheless abundant opportunities for the plastic pipe industry: the "urbanisation" process continued to advance in solid strides, with pressing demand for plastic pipes facilitated by increasing construction of affordable housing, investments in water conservancy and revamping of outdated pipe networks. The Group continued to achieve stable business development as it embraced every challenge and seized every opportunity by capitalising fully on its strengths in terms of sales network, research and development of new products and technologies and brand-building, while refining and optimising its target market segments.

The Group reported stable operating and financial performance for the period under review. Revenue amounted to RMB4,819 million, an increase of RMB254 million or 5.6% over the same period in 2011. Gross profit for the six months ended 30 June 2012 amounted to RMB1,248 million, an increase of 15.6% over the same period in 2011. Basic earnings per share for the first half of 2012 amounted to RMB0.20.

#### Management Discussion and Analysis (Continued)

#### 業務回顧及分析(續)

#### 市場環境分析(續)

下表載列截至2012年及2011年6月30日止六個月,按 產品物料劃分的銷量、收入及平均售價分項詳情:

# **Business Review and Analysis (Continued) Analysis of Market Conditions (Continued)**

The table below sets out the breakdown of sales volume, revenue and average selling price by product material for the six months ended 30 June 2012 and 2011:

			2012年			2011年			變動	
			2012			2011			Change in	
		銷量	收入	平均售價	銷量	收入	平均售價	銷量	收入	平均售價
		Sales		Average	Sales		Average	Sales		Average
		volume	Revenue	selling price	volume	Revenue	selling price	volume	Revenue	selling price
		噸	人民幣百萬元	人民幣	噸	人民幣百萬元	人民幣			
		Tonne	RMB' million	RMB	Tonne	RMB' million	RMB	(%)	(%)	(%)
塑料管道及管件	Plastic pipes and pipe fittings									
-PVC <sup>(1)</sup>	- PVC <sup>(1)</sup>	372,092	3,090	8,304	336,006	2,946	8,768	10.7	4.9	(5.3)
- ≱FPVC <sup>(2)</sup>	– Non-PVC <sup>(2)</sup>	98,341	1,539	15,650	95,187	1,465	15,391	3.3	5.1	1.7
		470,433	4,629	9,840	431,193	4,411	10,230	9.1	4.9	/2 0\
# 40	041(2)					•	,			(3.8)
其它(3)	Others <sup>(3)</sup>	不適用N/A	190	不適用N/A	不適用N/A —	154	不適用N/A	不適用N/A	23.4	不適用N/A
總計	Total	470,433	4,819	不適用N/A	431,193	4,565	不適用N/A	不適用N/A	5.6	不適用WA

附註『「PVC」,一種用於生產高機械強度及硬度塑料管道的材料。

*附註⑵*「非PVC」塑料管道及管件主要是PE制及PP-R制。

附註(3) 「其他」包括配套、家居建材產品及其他材料。「其他」的銷量以單位而非以噸計,且不同產品的度量單位可能會有大小不同。

Note(1) "PVC" refers to material used in the manufacture of plastic pipes with high mechanical strength and hardness.

Note<sup>(2)</sup> "Non-PVC" plastic pipes and pipe fittings mainly refer to those made of PE and PPLR

Note<sup>(3)</sup> "Others" include ancillary, home building material products and other materials.

Sales volumes for "Others" are measured in units rather than tonnes and the size of the units between different products may vary.

#### Management Discussion and Analysis (Continued)

#### 業務回顧及分析(續)

#### 業務動向

中國「第十二個五年規劃」(「十二五規劃」)中明確強調了城鎮化的發展方向,計劃2015年的城鎮化目標水平提高到51.5%。2012年上半年,中國政府對內房調控政策未見進一步收緊,在保障房及普通商品房方面,更見到相關鼓勵政策出台,包括大力建設保障房和增加普通商品住房的供應,令自住需求在過去半年逐步獲得緩解,市場的供求關係取得改善。「十二五規劃」中,保障房的興建目標為3,600萬套,到2015年,保障性住房的總投資預計將達人民幣4萬億元以上。根據中國住房和城鄉建設部公佈截至今年4月底,全國城鎮保障性安居工程已開工228萬套。中國政府為確保保障房的建設,更頒佈批准增加今年地方政府債券規模,由2009年至2011年的人民幣2,000億元水平,增至人民幣2,500億元,收益須優先用於保障性安居工程。因此地方政府在保障房資金的安排上更穩定。

#### 把握市場脈搏 有序擴充產能

隨著中國經濟持續發展及城鎮化的繼續推進,塑料管 道行業將繼續保持穩健發展。本集團看好塑料管道的 長遠需求,並跟隨市場實際發展情況繼續提升產能, 以滿足未來的市場需求。

儘管面對2012年上半年複雜多變、充滿挑戰的外部市場環境,本集團持續有序地擴充產能、開拓國內及國際銷售網絡、細化完善市場、優化產品組合,使公司核心競爭力提升。

今年,陝西新生產基地將如期投產,滿足當地地區市場的需求,進一步提高市場份額。

# **Business Review and Analysis (Continued) Business Development**

China's "12th Five-Year Plan" ("12th FYP") emphasises urbanisation as an important direction for development of the nation, with plans to raise its urbanisation ratio to 51.5% by 2015. During the first half of 2012, the PRC Government had refrained from further tightening its domestic housing control policy. Instead, policies to encourage the development of affordable housing and commodity housing were announced, such as the vigorous construction of affordable housing and increased supply of commodity housing. As a result, the demand for self-use residential housing eased during the past six months, with improvements in the demand and supply scenario of the market. The government's target is to build 36 million affordable housing units during the 12th FYP. As such, total investments in affordable housing are expected to exceed RMB4 trillion by 2015. According to figures announced by the Ministry of Housing and Urban-Rural Development of the PRC, 2.28 million affordable housing units in cities were under construction nationwide as at the end of April 2012. To ensure the construction of affordable housing, the PRC Government even approved local governments to increase the size of their bond issues this year to a level of RMB250 billion, as compared to RMB200 billion for the period from 2009 to 2011, provided that the proceeds should be applied to the construction of affordable housing. Accordingly, local governments would have more stable funding arrangements for this project.

### Orderly capacity expansion in tandem with market developments

With China's ongoing economic growth and advancement in urbanisation, the plastic pipe industry is expected to sustain sound and stable growth. Based on an optimistic view of the demand for plastic pipes in the long run, the Group has continued to increase its production capacity according to actual developments in the market and in anticipation of future demand.

Against the backdrop of a complex, volatile and challenging market environment in the first half of 2012, the Group has continued to engage in orderly capacity expansion, domestic and international sales network development, refinement and optimisation of target market segments and optimisation of product portfolio, resulting in enhanced core competitiveness for the Company.

The new production base in Shaanxi will commence production this year as scheduled to meet demands from local markets and further increase the market share

#### 業務回顧及分析(續)

業務動向(續)

細化完善銷售網絡 穩固行業龍頭地位

本集團一直專注於塑料管道行業發展,以技術為本、產品為先,早佔市場先機,因而得以迅速建立規模優勢及市場領導地位。多年來本集團運用自身行業龍頭優勢,發揮品牌效應,積極細化及完善銷售網絡,穩固並大力加強包括華南地區在內的各目標地區的市場滲透,為本集團的長遠發展打下銷售網絡基礎。

龐大的銷售網絡是本集團競爭優勢之一,截至2012年 6月底止,本集團共有1,300家獨立經銷商。本集團充 分利用現有的營銷能力,一方面繼續大力拓展國內銷 售網絡,另一方面亦啟動海外市場的拓展步伐。

下表載列截至2012年及2011年6月30日止六個月,按 銷售地區劃分的收入詳情:

#### **Business Review and Analysis (Continued)**

**Business Development (Continued)** 

# Refining the sales network in a move to reinforce industry leadership

The Group has been focused on business development in the plastic pipe industry on the back of its proven technologies and products. As a first-mover in the market, the Group has been able to achieve economies of scale and gain market leadership over a relatively short span of time. Over the years, the Group has been actively refining and optimising its sales network, as well as fortifying and strengthening market penetration in various targeted regional markets including Southern China, on the back of its strengths as an industry leader and its brand name advantage. As a result, an extensive sales network has been built to provide a solid foundation for the Group's long-term development.

The Group's extensive sales network constitutes one of its competitive advantages. The Group had 1,300 independent distributors as at the end of June 2012. On the back of its existing marketing ability, the Group has continued to make strong efforts in expanding its domestic sales network, while starting to develop the overseas market.

The table below sets out the breakdown of sales revenue by region for the six months ended 30 June 2012 and 2011:

		2012年 2012		2011年 2011	Ē
		2012	佔總收入	2011	佔總收入
		人民幣百萬元	百分比	人民幣百萬元	百分比
			% of total	, (, (, , , , , , , , , , , , , , , , ,	% of total
地區(1)	Region <sup>(1)</sup>	<b>RMB</b> million	revenue	RMB million	revenue
<del></del> 華南	Southern China	3,087	64.1%	3,111	68.1%
西南地區	Southwestern China	474	9.8%	413	9.0%
華中	Central China	438	9.1%	368	8.1%
華東	Eastern China	242	5.0%	198	4.3%
華北	Northern China	317	6.6%	277	6.1%
西北地區	Northwestern China	118	2.4%	93	2.1%
東北地區	Northeastern China	80	1.7%	74	1.6%
中國境外	Outside China	63	1.3%	31	0.7%
總計	Total	4,819	100.0%	4,565	100.0%

附註(1) 各地區的覆蓋範圍詳情載於簡明綜合財務報表附註3。

Note(1) Details of the scope of coverage of each region are set out in note 3 to condensed consolidated financial statements.

#### Management Discussion and Analysis (Continued)

#### 業務回顧及分析(續) 業務動向(續) *優化定價策略 保持毛利率穩健*

除了針對外部市場環境的變化外,本集團在嚴格控制成本的基礎上,鞏固現有客戶群,並利用本集團的綜合競爭優勢,發展新客戶,令2012年上半年塑料管道及管件的總銷量超過470,000噸,較2011年上半年增加39,000噸,或9.1%。在2012年上半年的競爭環境激烈情況下,本集團具針對性地優化定價策略,成功令PVC產品及非PVC產品的毛利率均保持在合理、穩健的水平。

本集團塑料管道及管件的平均售價由每噸人民幣10,230元減少至每噸人民幣9,840元。塑料管道及管件的平均成本由每噸人民幣7,898元減少至每噸人民幣7,281元。

#### 擴大產品組合 積極開拓新產品

回顧期內,集團致力優化產品組合,通過產品升級提升盈利能力。本集團擁有極具多元化的產品,並生產應用範圍最全面的塑料管道及管件,產品應用於供水、排水、電力通訊領域的,是集團主要收入來源,佔總塑料管道及管件收入的95.2%。

# Business Review and Analysis (Continued) Business Development (Continued) Sound gross profit margin assured by optimised pricing strategy

The Group sought to fortify its existing customer base in response to changes in the market environment without compromising stringent cost control. Moreover, the Group also succeeded in developing new customers on the back of its integrated competitive advantages, which contributed to a total sales volume of plastic pipes and pipe fittings of more than 470,000 tonnes for the first half of 2012, representing a growth of 39,000 tonnes or 9.1% as compared to the first half of 2011. Against intense market competition, the Group optimised its pricing strategy in a situation-specific manner and succeeded in sustaining sound and reasonable gross profit margin for both its PVC and non-PVC products during the first half of 2012.

The average selling price of the Group's plastic pipes and pipe fittings decreased to RMB9,840 per tonne from RMB10,230 per tonne. The average cost of sales of plastic pipes and pipe fittings decreased to RMB7,281 per tonne from RMB7,898 per tonne.

## Expansion of product portfolio underpinned by active new product development

During the period under review, the Group made dedicated efforts to optimise its product portfolio and sought to improve its profitability through product upgrades. The Group boasted a strongly diversified product portfolio and manufactured plastic pipes and pipe fittings with a most extensive scope of applications. Products used in water supply, drainage and power supply and telecommunications constituted the Group's major sources of revenue and accounted for 95.2% of its total revenue from plastic pipes and pipe fittings.

#### 業務回顧及分析(續)

業務動向(續)

擴大產品組合 積極開拓新產品(續)

今年初中國政府明確表示未來將大力扶持環保水務業發展,國務院公佈《國家環境保護十二五規劃》,提出於「十二五規劃」期間,將投放人民幣3.4萬億元於環保項目上;《中央一號文件》亦要求全面加快水利改革發展,十年總投資將達人民幣4萬億元,另外,將進一步鼓勵「以塑代鋼」的實施。各項擴大內需及改善民生的政策,反映中國未來對塑料建設的需求依然十分殷切,為本集團的產品提供穩定的出路。本集團具備豐富的產品組合,向市場提供完善的管道產品及服務,在農村飲水安全系統建設、燃氣供應體系與採暖消費、建材下鄉拉動塑料管材需求升級及中國政府大力投資基建的多項需求下獲益。

下表載列截至2012年及2011年6月30日止六個月,塑料管道及管件收入按產品劃分的詳情:

#### **Business Review and Analysis (Continued)**

**Business Development (Continued)** 

# Expansion of product portfolio underpinned by active new product development (Continued)

Early in the year, the PRC Government expressly stated its strong intention to stimulate the development of the eco-friendly water conservancy sector in future. According to the "12th FYP of National Environmental Protection" issued by the State Council, it is planned to invest as much as RMB3.4 trillion in environmental projects during the 12th FYP, while the No.1 Circular (中央一號文件) calls for the acceleration of water conservancy reforms on all fronts, supported by an estimated total investment of RMB4 trillion over 10 years. The use of plastics as a substitute for steel will also be further encouraged. The government policies aiming at expanding domestic demand and improving people's livelihood have suggested that China will have very pressing needs for plastic building materials in the coming years, giving rise to stable demand for the Group's products. With a plentiful product portfolio, the Group was well-positioned to supply the market with comprehensive pipeline products and services. The Group also benefited from increased demand for plastic pipes facilitated by the construction of rural drinking water security system and central gas supply system, together with heating demand and the requirement for building materials in rural areas, as well as demands from various sources stimulated by the PRC Government's major infrastructure investments.

The table below sets out the breakdown of revenue from plastic pipes and pipe fittings by product for the six months ended 30 June 2012 and 2011:

		2012年 2012	2012年 2013		:
		人民幣百萬元	佔總收入 百分比 % of total	人民幣百萬元	佔總收入 百分比 % of total
		RMB' million	revenue	RMB' million	revenue
供水	Water supply	1,806	39.0%	1,735	39.3%
排水	Drainage	1,755	37.9%	1,595	36.2%
電力供應及通訊	Power supply and				
	telecommunications	845	18.3%	813	18.4%
燃氣供應	Gas supply	55	1.2%	49	1.1%
其它(1)	Others <sup>(1)</sup>	168	3.6%	219	5.0%
總計	Total	4,629	100%	4,411	100.0%

*附註<sup>(1)</sup>*「其他」包括農用、地暖及消防。

Note(1) "Others" include agricultural use, floor heating and fire prevention.

#### Management Discussion and Analysis (Continued)

#### 業務回顧及分析(續)

業務動向(續)

擴大產品組合 積極開拓新產品(續)

在節能降耗、低碳經濟、減少重複裝修和二次裝修的推動下,精裝房已經日漸成為房地產的開發主流。針對該市場趨勢,本集團積極研發一系列家居建材新產品為房地產開發商、裝修公司等提供優質家居建材產品,並在2012年上半年投入市場。此外,本集團將繼續致力提供塑料管道設計、生產、研發、銷售及售後服務的全面配套服務,以鞏固及提升本集團的整體競爭力。

#### 財務表現回顧

其他收入、收益及利益

2012年上半年的其他收入、收益及利益為人民幣53百萬元,較2011年上半年上升45.1%。這主要是由於出售可供出售投資收益所致。

#### 銷售及分銷成本

2012年上半年的銷售及分銷成本較2011年上半年上 升22.4%至人民幣223百萬元,主要是由於支付給銷 售人員的薪金及福利、市場推廣相關的費用及銷售額 增長導致包裝成本上升所致。

#### 行政開支

2012年上半年的行政開支較2011年上半年增加21.5%至人民幣173百萬元,主要是由於行政人員的薪酬及福利和物業、廠房及設備折舊增加所致。

#### 其他開支

2012年上半年的其他開支較2011年上半年上升 17.7%至人民幣103百萬元,主要由於外匯虧損及研 發費用增加所致。

#### **Business Review and Analysis (Continued)**

**Business Development (Continued)** 

# Expansion of product portfolio underpinned by active new product development (Continued)

Driven by the call for energy conservation and reduction of consumption, a low carbon economy and the avoidance of duplicate or secondary decoration of housing, fitted-out properties (精裝房) are gradually becoming a mainstay house-building format in property development. In response to this trend, the Group is actively developing a range of novel home building material products with a view to meeting the requirements of property developers and decoration work contractors for quality home building material products. These new products have already been launched during the first half of 2012. Meanwhile, the Group will continue to offer a full range of ancillary services covering the design, manufacture, research and development, sales and after-sales services of plastic pipes, so as to fortify and enhance the Group's overall competitiveness.

#### **Review of Financial Performance**

#### Other Revenue, Income and Gains

Other revenue, income and gains amounted to RMB53 million for the first half of 2012, representing an increase of 45.1% over the first half of 2011. The increase was primarily attributable to gain on disposal of available-for-sales investments.

#### **Selling and Distribution Costs**

Selling and distribution costs for the first half of 2012 rose by 22.4% to RMB223 million as compared with the first half of 2011 due to an increase in salaries and benefits paid to sales staff, marketing related expenses and packaging costs from the growth in sales.

#### **Administrative Expenses**

Administrative expenses for the first half of 2012 rose by 21.5% to RMB173 million as compared with the first half of 2011, primarily due to increase in salaries and benefits of administrative staff and depreciation on property, plant and equipment.

#### **Other Expenses**

Other expenses for the first half of 2012 rose by 17.7% to RMB103 million as compared with the first half of 2011, primarily due to increase in exchange loss and research and development expenditures.

#### Management Discussion and Analysis (Continued)

#### 財務表現回顧(續)

#### 融資成本

融資成本為人民幣69百萬元,較2011年上半年上升 111.2%,主要是來自優先票據的利息增加。

#### 所得税開支

本集團的實際税率由2011年上半年的20.3%減至2012年上半年的18.4%,主要是由於2011年的中國企業所得稅過度撥備。這主要是由於增加了一間被確認為「高新技術企業」的附屬公司,其企業所得稅率由25%減至15%的結果。

#### 本公司擁有人應佔溢利

本公司擁有人應佔溢利達人民幣600百萬元,較2011 年上半年的人民幣536百萬元上升11.9%。

#### 本公司首次公開發售(首次公開發售)所得 款項的用途

本公司在2010年6月首次公開發售所得款項扣除相關 開支後的淨額約1,860百萬港元(約等於人民幣1,629 百萬元)。

直至2012年6月30日,已按日期為2010年6月22日的 配發結果公告(「該公告」)動用首次公開發售所得款項 淨額約1,642百萬港元。尚未動用餘額已存放於金融 機構並將按照該公告所述方式使用。

#### 本公司擴展計劃的最新情況

本集團直至2012年6月30日於在招股章程「業務一生產基地及生產工序」一節所述的生產基地擴展計劃已耗資共人民幣2,610百萬元。本集團擬利用日後營運現金流、股本及債務發行所得款項淨額,以及銀行借貸為擴展計劃融資。到2012年12月底,設計年產能預計在1.65百萬噸至1.75百萬噸範圍內。這預期對本集團沒有重大影響。

#### 新持續關連交易

於期內,本集團與廣東聯塑機器就本集團租用物業訂立租賃協議。租賃的主要條款,詳載於2012年4月27日關於持續關連交易的公告。

#### **Review of Financial Performance (Continued)**

#### **Finance Costs**

Finance costs amounted to RMB69 million, representing an increase of 111.2% as compared with the first half of 2011, primarily due to increase in interest on senior notes.

#### **Income Tax Expense**

The Group's effective tax rate decreased from 20.3% in the first half of 2011 to 18.4% in the first half of 2012 mainly because the PRC CIT was over provided in 2011. It was mainly attributable to an additional subsidiary being later confirmed as a "High and New Technology Enterprise" and subject to a reduced CIT rate of 15% from 25%.

#### Profit Attributable to Owners of the Company

The profit attributable to owners of the Company amounted to RMB600 million, representing an increase of 11.9% from RMB536 million for the first half of 2011.

### Use of Proceeds from the Company's Initial Public Offering ("IPO")

The net proceeds from the Company's IPO in June 2010 after deducting the relevant expenses were approximately HK\$1,860 million (approximately RMB1,629 million equivalent).

Up to 30 June 2012, approximately HK\$1,642 million of the net proceeds from the IPO has been applied in accordance with the Results of Allocation Announcement dated 22 June 2010 (the "Announcement"). The unutilised balance has been deposited with financial institutions and will be applied in the manner as stated in the Announcement.

### Updates on the Status of the Company's Expansion Plans

Up to 30 June 2012, the Group has totally spent RMB2,610 million on its expansion plans, as described in the Prospectus under the section headed "Business – Production Facilities and Production Process". The Group intends to fund the expansion plans from future operating cash flow, net proceeds from equity and debt issuances and banking facilities. The design annual production capacity is expected to be within a range of 1.65 million tonnes to 1.75 million tonnes by the end of December 2012. It is not expected to have material impact on the Group.

#### **New Continuing Connected Transactions**

During the period, the Group entered into a lease agreement with Guangdong Liansu Machinery in relation to the lease of a property by the Group. The principal terms of the lease are set out in detail in the Company's announcement dated 27 April 2012 in relation to the continuing connected transactions.

#### 流動資金、財務資源及資本架構

本集團持續採納審慎的財務政策,實行有效的財務、 資金運用和融資中央管理模式,保持了合理的資產負 債水平及合適的流動資金。

於2012年6月30日,本集團的債務總額約為人民幣1,932百萬元(2011年12月31日:人民幣1,745百萬元)。其中約1.6%以人民幣計值、83.2%以美元計值而餘下15.2%則以港元計值。除了於2016年到期的約2.59億美元7.875%利率優先票據外,本集團的借款按浮息計息,年息介乎2.5%至5.4%,餘下到期期間為一年內。

於2012年6月30日,本集團的流動資產及流動負債分別約為人民幣4,542百萬元及人民幣1,394百萬元。本集團的流動比率(即流動資產除以流動負債的比率)及速動比率(即流動資產減存貨再除以流動負債的比率)從2011年12月31日的4.36及3.11分別降至3.26及2.17。本集團的權益總額增至約人民幣5,336百萬元(2011年12月31日:人民幣4,987百萬元)。由於期內獲得新銀行貸款,本集團的資產負債率(按債務總額除以債務總額加上權益總額的總和計算)與2011年12月31日的25.9%相比,處於26.6%的健康水平。

現金及銀行存款(包括受限制現金)約人民幣1,725百萬元(2011年12月31日:人民幣2,117百萬元),再加上尚未使用之銀行融資額度,董事認為本集團擁有足夠的營運資金用於經營及未來發展。

#### 資產抵押

於2012年6月30日,本集團總賬面值約為人民幣71百萬元(2011年12月31日:人民幣156百萬元)的若干物業、廠房及設備及預付土地租賃款已抵押予若干銀行,以作為本集團獲銀行提供貸款的抵押品。本公司在中國境外成立的若干附屬公司的股份已抵押為發行優先票據的抵押品。

#### 外匯風險

本集團的借款主要以美元為主,惟現金流源自人民幣為主的業務營運收入。因此,人民幣貶值影響本集團2012年6月30日止六個月的業績。除上述者外,本集團並無任何重大外匯風險且對上述風險並無作任何對沖安排。

#### **Liquidity, Financial Resources and Capital Structure**

The Group continued to adopt prudent financial policies. Finance, fund utilisation and fund raising activities are subject to effective centralised management and supervision. The Group maintains reasonable gearing level and adequate liquidity.

As at 30 June 2012, the Group had total debts of approximately RMB1,932 million (31 December 2011: RMB1,745 million), of which 1.6% was denominated in Renminbi, 83.2% was denominated in US dollars and 15.2% was denominated in HK dollars. Other than the approximately US\$259 million of 7.875% senior notes due in 2016, the Group's borrowings are subject to floating rates ranging from 2.5% to 5.4% per annum with maturity periods within one year.

As at 30 June 2012, the Group's current assets and current liabilities were approximately RMB4,542 million and RMB1,394 million respectively. The Group's current ratio (that is, the ratio of current assets over current liabilities) and the quick ratio (that is, the ratio of current assets less inventories over current liabilities) reduced to 3.26 and 2.17 from 4.36 and 3.11 as at 31 December 2011, respectively. The Group's total equity increased to approximately RMB5,336 million (31 December 2011: RMB4,987 million). The Group's gearing ratio (calculated based on the basis of the total debts divided by the sum of total debts and total equity) stood at a healthy level of 26.6% as compared to 25.9% as at 31 December 2011 due to the drawing of new bank loan during the period.

With cash and bank deposits, including restricted cash, of approximately RMB1,725 million (31 December 2011: RMB2,117 million) as well as unutilised banking facilities, the directors consider that the Group has sufficient working capital for its operation and future development.

#### **Charge on Assets**

As at 30 June 2012, certain of the Group's property, plant and equipment and prepaid land lease payments with an aggregate carrying amount of approximately RMB71 million (31 December 2011: RMB156 million) were pledged to certain banks to secure bank borrowings granted to the Group. The shares of certain subsidiaries of the Company incorporated outside the PRC were pledged as securities for issuance of senior notes.

#### **Foreign Exchange Exposure**

The Group's borrowings are mainly denominated in US dollars but its cash flow is generated from operations whose earnings were denominated principally in Renminbi. As a result, the depreciation of Renminbi affected to the Group's results for the six months ended 30 June 2012. Save for the aforesaid, the Group has no significant exposure to foreign exchange fluctuation and no hedging has been arranged on the abovementioned exposure.

#### Management Discussion and Analysis (Continued)

#### 或然負債

於2012年6月30日,本集團概無重大或然負債。

#### 報告期後事項

於2012年6月30日後並無發生重大事項。

#### 人力資源

於2012年6月30日,本集團共聘用約7,000名僱員,包括董事在內。期內的員工成本總額為人民幣159百萬元。僱員根據其工作表現、專業經驗及現行行業慣例支薪。本集團亦為其僱員跟據相關法律及法規支付法定的退休金計劃供款。

#### 展望

縱然歐債危機、中國及美國經濟放緩,影響塑料管道的整體需求:但是隨著中國工業化、城鎮化、信息化深入發展,內需進一步擴大,保障性住房、城鎮基礎設施和新農村建設等重大工程繼續實施,對塑料管道及管件產品的需求將穩步發展。本集團對2012年下半年的業務健康平穩發展充滿信心。本集團將會充分發揮自身優勢和良好的整合能力,堅定不移的提升本集團的綜合競爭能力,促進市場銷售策劃,進一步鞏固及加強本集團的行業市場地位及價值。

本集團將通過以下三大發展策略推動業務持續發展:

打展全國銷售網絡,走向國際:未來本集團將繼續積極拓展銷售網絡,細化目標市場,並因應市場變化擬定下一輪的戰略銷售佈局。除了繼續鞏固本集團的主要市場一華南地區外,亦會積極拓展華南地區以外的銷售市場。在增加銷售網點數量的同時,加強營銷力度,進一步提升品牌知名度,從而進一步鞏固客戶基礎,以提高市場份額。

#### **Contingent Liabilities**

As at 30 June 2012, the Group did not have any significant contingent liabilities.

#### **Events after the Reporting Period**

No significant event took place subsequent to 30 June 2012.

#### **Human Resources**

As at 30 June 2012, the Group employed a total of approximately 7,000 employees including directors. Total staff costs were RMB159 million for the period. Employees are remunerated based on their work performance, professional experience and the prevailing industry practice. The Group also makes contributions to the statutory pension scheme for its employees in accordance with the relevant laws and regulations.

#### **Prospects**

While the overall demand for plastic pipes has been affected by the sovereignty debt crisis of the Eurozone and the economic slowdown of China and US, but stable growth in the demand for plastic pipes is still expected given further advancement of China's industrialisation, urbanisation and informatisation, further expansion of domestic demand and ongoing implementation of major construction projects in affordable housing, urban infrastructure and new agricultural villages, etc. The Group is fully confident that it will enjoy sound and stable business development in the second half of 2012. The Group will look for further reinforcement and enhancement of its market position and value by capitalising fully on its inherent strengths and sound capability to consolidate as it continues to augment its integrated competitive strengths in a resolute manner, while seeking improvements in areas such as marketing planning.

The Group intends to drive sustainable business development with three major strategies as follows:

1. Expanding the nationwide sales network and tapping the international market: In future, the Group will continue to expand its sales network in a vigorous manner, seeking to refine its target market segments and determine the strategic distribution of sales channels for the next phase to cater to market changes. In addition to consolidating its position in Southern China, the major geographic market, the Group will also make aggressive moves to increase market share elsewhere. While pursuing organic growth of the network of sales outlets, the Group will also increase its marketing efforts in order to further enhance its brand recognition and customer base, with a view to new gains in market share.

#### Management Discussion and Analysis (Continued)

#### 展望(續)

- 2. 持續有序地擴充產能,以滿足市場需求:隨著中國城市化進程與各項農業,水利政策的實行,中國塑料管道行業在未來仍然維持持續發展。本集團將通過新一輪擴張產能計劃以滿足市場需求。除了陝西新生產基地將於今年如期投產外,本集團已在茂名、海南、雲南及山東購買土地籌建新生產基地。
- 3. 新產品開發:本集團將繼續研發,提高生產效率,降低生產成本,改善產品功能,並適時推出新型家居建材產品如水暖衛浴,整體廚房,塑鋼門窗,以求提供更加多元化產品,並使其成為未來新的盈利增長點,以繼續鞏固本集團的整體競爭力。

憑藉多年穩固的中國塑料管道行業的龍頭地位,未來 本集團將會繼續以穩固扎實的經營理念及出類拔萃的 創新開發能力,繼續拓展市場份額,保持強大的市場 競爭力,為股東創造更大價值。

#### **Prospects (Continued)**

- 2. Ongoing orderly expansion of production capacity to meet market demands: Given China's ongoing urbanisation and the implementation of various policies in agricultural development and water conservancy, China's plastic pipe industry is expected to sustain ongoing growth in future. The Group will implement the new phase of capacity expansion plan to ensure that the market demands are being met. The Group has acquired sites in Maoming, Hainan, Yunnan and Shandong for the construction of new production bases in addition to the scheduled commission of its new production base in Shaanxi later this year.
- 3. New product development: The Group will continue to emphasise its research and development with a view to increasing production efficiency, lowering production costs and improving the functional aspects of products. The Group will continue to launch, at opportune times, novel home building material products such as sanitary products, holistic kitchen and plastic-steel doors and windows, so as to create future new drivers for profit growth and strengthen the overall competitiveness through further product diversification.

On the back of the leadership built up over the years in China's plastic pipe industry, the Group will continue to strive for new market share and position itself strongly in the market to develop greater shareholders' value, underpinned by its solid business philosophy and outstanding abilities in product innovation and development.

### 企業管治及其他資料

### Corporate Governance and Other Information

#### 董事及行政總裁於股份、相關股份及債權 證的權益及淡倉

於2012年6月30日,根據證券及期貨條例第352條須 於本公司存置的登記冊中記錄,或根據標準守則須通 知本公司及聯交所,本公司董事及行政總裁於本公司 或其任何相聯法團(證券及期貨條例第XV部內的定義) 的股份、相關股份及債權證中擁有權益及淡倉如下:

#### Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures

As at 30 June 2012, the interests and short positions of the directors and the chief executive of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of SFO) as recorded in the register to be kept by the Company pursuant to section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code were as follows:

姓名	身份	持有的已發行 普通股數目 <sup>⑴</sup>	根據購股權 獲行使時 將予配發的 相關股份數目 <sup>(1)</sup> Number of underlying	佔本公司 已發行股本 的百分比
		Number of issued ordinary	shares to be allotted upon exercise of	Percentage of the issued share capital of
Name	Capacity	shares held(1)	share options(1)	the Company
黄聯禧先生	由受控法團持有(2)	2,112,229,000 (L)	-	70.15%
Mr. Wong Luen Hei	Held by controlled corporation <sup>(2)</sup> 由配偶持有 <sup>(3)</sup> Held by spouse <sup>(3)</sup>	384,800 (L)	1,923,200 (L)	0.08%
		2,112,613,800 (L)	1,923,200 (L)	70.23%
左笑萍女士	由配偶持有(2)	2,112,229,000 (L)	_	70.15%
Ms. Zuo Xiaoping	Held by spouse <sup>②</sup> 實益擁有人 <sup>③</sup> Beneficial owner <sup>③</sup>	384,800 (L)	1,923,200 (L)	0.08%
		2,112,613,800 (L)	1,923,200 (L)	70.23%
孔兆聰先生	實益擁有人(4)	_	2,308,000 (L)	0.08%
Mr. Kong Zhaocong 賴志強先生 Mr. Lai Zhigiang	Beneficial owner <sup>(4)</sup> 實益擁有人 <sup>(4)</sup> Beneficial owner <sup>(4)</sup>	-	2,008,000 (L)	0.07%
林少全博士	實益擁有人(4)	_	1,927,000 (L)	0.06%
Dr. Lin Shaoquan 陳國南先生	Beneficial owner <sup>(4)</sup> 實益擁有人 <sup>(4)</sup>	-	1,927,000 (L)	0.06%
Mr. Chen Guonan 黃貴榮先生 Mr. Huang Guirong	Beneficial owner <sup>(4)</sup> 實益擁有人 <sup>(4)</sup> Beneficial owner <sup>(4)</sup>	-	1,927,000 (L)	0.06%
羅建峰先生 Mr. Luo Jianfeng	實益擁有人 <sup>(4)</sup> Beneficial owner <sup>(4)</sup>	-	1,927,000 (L)	0.06%
林德緯先生	實益擁有人(4)	_	692,000 (L)	0.02%
Mr. Lin Dewei 左滿倫先生 Mr. Zuo Manlun	Beneficial owner <sup>(4)</sup> 實益擁有人 <sup>(4)</sup> Beneficial owner <sup>(4)</sup>	-	3,842,000 (L)	0.13%

#### Corporate Governance and Other Information (Continued)

# 董事及行政總裁於股份、相關股份及債權證的權益及淡倉(續)

#### 附註:

- 1. 字母[L]指該人士於該等證券的好倉。
- 2. 該本公司股份由New Fortune所持有,該公司由黃聯禧先生 (「黃先生」)全資擁有。左笑萍女士為黃先生的配偶,因此 根據證券及期貨條例,左笑萍女士被視為於黃先生擁有的 所有本公司股份中擁有權益。
- 五年等本土直接持有本公司的384,800股股份及根據本公司採納於2010年5月14日起生效的首次公開發售前購股權計劃(「首次公開發售前購股權計劃」)獲授購股權,行使該購股權後本公司的1,923,200股股份(每股行使價1.82港元)將發行予左笑萍女士。黃先生為左笑萍女士的配偶,因此根據證券及期貨條例,黃先生被視為於左笑萍女士擁有的所有本公司股份中擁有權益。
- 4. 所有其他董事的權益指彼等根據首次公開發售前購股權計 劃獲授每股行使價1.82港元的購股權數目行使後所發行的 股份。

除上文所披露者外,於2012年6月30日,本公司董事及行政總裁概無於本公司或其相聯法團的股份、相關股份及債權證中擁有任何權益或淡倉,或根據證券及期貨條例第352條須載於登記冊,或根據標準守則須知會本公司及聯交所的權益或淡倉。

#### Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures (Continued)

Notes:

- 1. The letter "L" denotes the person's long position in such securities.
- 2. These shares of the Company are held by New Fortune, which is wholly-owned by Mr. Wong Luen Hei ("Mr. Wong"). Ms. Zuo Xiaoping is the spouse of Mr. Wong, and therefore Ms. Zuo Xiaoping is deemed to be interested in all the shares of the Company in which Mr. Wong is interested by virtue of the SFO.
- 3. Ms. Zuo Xiaoping is directly holding of 384,800 shares of the Company and was granted with options to subscribe for 1,923,200 shares of the Company with an exercise price of HK\$1.82 per share under the Pre-IPO share option scheme ("Pre-IPO Share Option Scheme") adopted by the Company with effect from 14 May 2010. Mr. Wong is the spouse of Ms. Zuo Xiaoping, and therefore Mr. Wong is deemed to be interested in all the shares of the Company in which Ms. Zuo Xiaoping is interested by virtue of the SFO.
- 4. All other directors' interests represent the number of shares to be issued upon the exercise in full of the options granted to them with an exercise price of HK\$1.82 per share under the Pre-IPO Share Option Scheme.

Save as disclosed above, as at 30 June 2012, none of the directors, chief executive of the Company had any interests or short positions in any shares, underlying shares and debentures of the Company or any of its associated corporations that was required to be recorded pursuant to section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

#### Corporate Governance and Other Information (Continued)

#### 主要股東的權益及淡倉

於2012年6月30日,於本公司股份或相關股份中擁有根據證券及期貨條例第336條須予存置的登記冊中登記的權益及淡倉的人仕(本公司董事及行政總裁除外):

### Interests and Short Positions of Substantial Shareholders

As at 30 June 2012, the following persons (other than a director or chief executive of the Company) had interests or short positions in the shares or underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO:

			佔本公司
		持有的已發行	已發行股本
股東名稱	身份	普通股數目⑴	的百分比
			Percentage of
		Number of	the issued
		issued ordinary	share capital
Name of shareholder	Capacity	shares held <sup>(1)</sup>	of the Company
New Fortune	實益擁有人(2)	2,112,229,000 (L)	70.15%
	Beneficial owner (2)		

#### 附註:

- 1. 字母[L]指該人士於該等證券的好倉。
- 黃先生為New Fortune之最終實益持有人,根據證券及期 貨條例第XV部,黃先生被視作擁有該等股份之權益,為 上文「董事及行政總裁於股份、相關股份及債權證的權益 及淡倉一節所披露者。

上述股份與上文「董事及行政總裁於股份、相關股份及債權證的權益及淡倉」一節所述的股份相同。除上文所披露者外,於2012年6月30日,本公司董事概不知悉任何人士或法團(本公司董事及行政總裁除外)於本公司任何股份或相關股份中擁有根據證券及期貨條例第336條須予存置的登記冊記錄的任何權益及淡倉。

#### Notes:

- 1. The letter "L" denotes the person's long position in such securities.
- Mr. Wong is the ultimate beneficial owner of New Fortune. Under Part XV of the SFO, Mr. Wong is deemed to have an interest in these shares, as disclosed in the section headed "Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures" above.

The above shares were the same shares as set out under the section headed "Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures" above. Save as disclosed above, as at 30 June 2012, the directors of the Company were not aware of any person or corporation (other than the directors and chief executive of the Company) who had any interests or short positions in any shares or underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO.

#### Corporate Governance and Other Information (Continued)

#### 購股權計劃

本公司已於2010年5月14日採納兩項購股權計劃,據此本公司有權於首次公開發售前及後授出購股權。兩項購股權計劃的詳情如下:

#### 1. 購股權計劃

本公司股東於2010年5月14日決議有條件批准 一項購股權計劃(「購股權計劃」),而該項購股 權計劃的條款摘要於招股章程內披露。本公司 於期內並無根據購股權計劃授出、行使或註銷 任何購股權,於2012年6月30日根據購股權計 劃亦無流通在外的購股權。

#### 2. 首次公開發售前購股權計劃

#### (a) 條款概要

股東根據日期為2010年5月14日的股東書面決議案批准的首次公開發售前購股權計劃旨在給予僱員於本公司擁有個人股權的機會,並有助激勵僱員優化其於本集團的未來表現及效益及/或獎勵彼等過往作出的貢獻,從而吸納、挽留或維持對本集團的業績、增長或成功有重要貢獻的僱員。

首次公開發售前購股權計劃的主要條款, 詳載於2011年年報第85至87頁。

#### (b) 已授出但尚未行使的購股權

根據首次公開發售前購股權計劃的所有購股權均於2010年5月21日由每名承授人支付1港元的代價授出。期內,除以下購股權被行使及失效/沒收外,概無購股權根據首次公開發售前購股權計劃獲授出或被註銷。

#### **Share Option Schemes**

The Company has adopted two share option schemes on 14 May 2010, pursuant to which the Company is entitled to grant options prior to and after the IPO. The details of both share option schemes are as follows:

#### 1. Share option scheme

A share option scheme (the "Share Option Scheme") was conditionally approved by resolutions of the Company's shareholders on 14 May 2010 and the summary of terms of such Share Option Scheme are disclosed in the Prospectus. No share options were granted, exercised or cancelled by the Company under the Share Option Scheme during the period and there were no outstanding share options under the Share Option Scheme as at 30 June 2012.

#### 2. Pre-IPO Share Option Scheme

#### (a) Summary of terms

The purpose of the Pre-IPO Share Option Scheme, approved by the shareholders pursuant to the written resolutions of the shareholders dated 14 May 2010, is to give employees an opportunity to have a personal stake in the Company and help motivate them to optimise their future performance and efficiency to the Group and/or to reward them for their past contributions, to attract and retain or otherwise maintain ongoing relationships with such employees who are significant to and/or whose contributions are or will be beneficial to the performance, growth or success of the Group.

The principal terms of the Pre-IPO Share Option Scheme are set out in detail in our 2011 Annual Report at pages 85 to 87.

#### (b) Outstanding options granted

All the options under the Pre-IPO Share Option Scheme were granted on 21 May 2010 at a consideration of HK\$1 paid by each grantee. During the period, no share options were granted or cancelled under the Pre-IPO Share Option Scheme other than those exercised and lapsed/forfeited as mentioned below.

#### Corporate Governance and Other Information (Continued)

#### 購股權計劃(續)

- 2. 首次公開發售前購股權計劃(續)
  - (b) 已授出但尚未行使的購股權(續) 截至2012年6月30日止六個月,首次公開 發售前購股權變動詳情如下:

#### **Share Option Schemes (Continued)**

- 2. Pre-IPO Share Option Scheme (Continued)
  - (b) Outstanding options granted (Continued)

Details of the movement of the Pre-IPO Share Options during the six months ended 30 June 2012 were as follows:

					Nι	購股權數目 ımber of options	
參與者姓名 或類別	授出日期⑴	購股權 可行使期⑴	行使價港元	於 <b>01/01/2012</b> 尚未行使	於期內 行使 <sup>(4)</sup>	於期內 失效/沒收 Lapsed/	於30/06/2012 尚未行使
Name or category of participant	Date of grant <sup>(1)</sup>	Option period <sup>(1)</sup>	Exercise price HK\$	Outstanding as at 01/01/2012	Exercised during the period <sup>(4)</sup>	forfeited during the period	Outstanding as at 30/06/2012
行政總裁 Chief Executive 左滿倫先生 Mr. Zuo Manlun	21/05/2010	23/06/2011 to 22/06/2014 <sup>(3)</sup>	1.82	3,842,000	-	-	3,842,000
<b>董事</b> Directors 左笑萍女士	21/05/2010	23/06/2011 to 22/06/2014 <sup>(3)</sup>	1.82	2,308,000	(384,800)	_	1,923,200
Ms. Zuo Xiaoping 孔兆聰先生	21/05/2010	23/06/2011 to 22/06/2014 <sup>(3)</sup>	1.82	2,308,000	(304,000)	-	2,308,000
Mr. Kong Zhaocong 賴志強先生 Mr. Lai Zhiqiang	21/05/2010	23/06/2011 to 22/06/2014 (3)	1.82	2,008,000	-	-	2,008,000
林少全博士 Dr. Lin Shaoquan	21/05/2010	23/06/2011 to 22/06/2014 <sup>(3)</sup>	1.82	1,927,000	-	-	1,927,000
陳國南先生 Mr. Chen Guonan 黃貴榮先生	21/05/2010 21/05/2010	23/06/2011 to 22/06/2014 (3) 23/06/2011 to 22/06/2014 (3)	1.82 1.82	1,927,000 1,927,000	-	-	1,927,000 1,927,000
Mr. Huang Guirong 羅建峰先生	21/05/2010	23/06/2011 to 22/06/2014 <sup>(3)</sup>	1.82	1,927,000	-	-	1,927,000
Mr. Luo Jianfeng 林德緯先生 Mr. Lin Dewei	21/05/2010	23/06/2011 to 22/06/2014 (3)	1.82	692,000	-	-	692,000
董事小計 Subtotal directors				15,024,000	(384,800)	-	14,639,200
董事及行政總裁小計 Subtotal directors an chief executive	d			18,866,000	(384,800)		18,481,200
<b>僱員</b> <sup>(2)</sup> <b>Employees</b> <sup>(2)</sup> 合共 In aggregate	21/05/2010	23/06/2011 to 22/06/2014 <sup>(3)</sup>	1.82	88,357,800	(4,620,700)	(1,007,750)	82,729,350
總計 Total				107,223,800	(5,005,500)	(1,007,750)	101,210,550

#### Corporate Governance and Other Information (Continued)

#### 購股權計劃(續)

- 2. 首次公開發售前購股權計劃(續)
  - (b) 已授出但尚未行使的購股權(續) 附註:
    - 1. 所示日期的格式均為日/月/年。
    - 2. 該等承授人均並非本公司的關連人士。
    - 3. 該等購股權可由2011年6月23日至2014年 6月22日(包括首尾兩天)期間按以下行使 期行使:
      - (i) 購股權之25%或以下可由2011年6 月23日起行使:
      - (ii) 購股權之60%或以下(包括按先前 行使期訂明可行使購股權之上限但 未經行使之購股權)可由2012年6月 23日起行使:及
      - (iii) 購股權之100%或以下(包括按先前 行使期訂明可行使購股權之上限但 未經行使之購股權)可由2013年6月 23日起行使。
    - 4. 緊接購股權行使日期前本公司股份的加權 平均收市價為4.65港元。

#### 優先票據

於 2012 年 6 月 30 日 , 優 先 票 據 的 本 金 淨 額 為 258,880,000美元。本公司擬動用所得款項淨額為當 時現有債務再融資、作為資本開支及作其他一般企業 用途。本公司的優先票據詳情載於簡明綜合財務報表 附計17。

#### 購買、出售或贖回上市證券

於截至2012年6月30日止六個月,除本公司於2012年6月在新加坡證券交易所有限公司公告以總價格8,880,000美元(含應計利息)購回及註銷9,820,000美元本金的優先票據,本公司或其任何附屬公司概無購買、出售或贖回任何本公司的上市證券。

#### 審核委員會

本公司審核委員會審閱了本集團所採納的會計政策及 截至2012年6月30日止六個月的未經審核簡明綜合財 務報表。該簡明綜合財務報表未經審核,但已由本公 司獨立核數師安永會計師事務所根據香港會計師公會 頒佈的香港審閱委聘準則第2410號「由實體的獨立核 數師執行中期財務資料審閱」進行審閱。

#### **Share Option Schemes (Continued)**

- 2. Pre-IPO Share Option Scheme (Continued)
  - (b) Outstanding options granted (Continued)
    Notes:
    - 1. All dates are shown in the format of day/month/year.
    - 2. None of such grantees is a connected person of the Company.
    - 3. The options are exercisable from 23 June 2011 to 22 June 2014 (both days inclusive) subject to the following vesting periods:
      - (i) up to 25% of the options commencing on 23 June 2011;
      - (ii) up to 60% of the options (including the options not exercised under the limit prescribed for in the previous period) commencing on 23 June 2012; and
      - (iii) up to 100% of the options (including the options not exercised under the limit prescribed for in the previous periods) commencing on 23 June 2013.
    - The weighted average closing price of the Company's shares immediately before the dates on which the options were exercised was HK\$4.65.

#### **Senior Notes**

As at 30 June 2012, the outstanding principal amount of the senior notes is US\$258,880,000. The Company intended to use the net proceeds for financing of the then existing indebtedness, for capital expenditures and for other general corporate purposes. The details of the Company's senior notes are set out in note 17 to condensed consolidated financial statements.

#### **Purchase, Sale or Redemption of Listed Securities**

For the six month ended 30 June 2012, save for the Company's repurchase and cancellation of senior notes in the principal amount of US\$9,820,000 at the aggregate consideration of US\$8,880,000 (including accrued interest), which was announced on the Singapore Exchange Securities Trading Limited in June 2012, the Company or any of its subsidiaries did not purchase, sell or redeem any of the Company's listed securities.

#### **Audit Committee**

The Company's Audit Committee has reviewed the accounting policies adopted by the Group and the Group's unaudited condensed consolidated financial statements for the six months ended 30 June 2012. Such condensed consolidated financial statements have not been audited but have been reviewed by the Company's independent auditor, Ernst & Young, in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants.

#### Corporate Governance and Other Information (Continued)

#### 遵守企業管治守則

董事會致力於維持及確保高標準的企業管治常規。董事會注重維持董事會的董事技能平衡、更高透明度及有效的問責制度,以增強股東價值。董事認為,期內本公司已遵守上市規則附錄14所載守則中的所有適用守則條文。

#### 董事進行證券交易之標準守則

本公司已採納上市規則附錄10所載標準守則作為監管本公司董事進行證券交易的規則。經向董事作出具體查詢後,全體董事均確認彼等已於期內遵守標準守則所載之標準。

#### 遵守及執行控股股東的不競爭承諾

概無本公司董事或主要股東或任何彼等各自的聯繫人從事任何與本集團業務競爭或可能競爭的業務。控股股東(即「New Fortune」)及黃聯禧先生(「控股股東」)已於2010年5月14日訂立以本集團為受益人的不競爭契據(「不競爭契據」)。

董事認為本集團已採納本公司有關執行不競爭契據的 措施已足夠保障不競爭承諾的效力。

獨立非執行董事已審閱不競爭契據的遵守情況,包括 任何因控股股東接受本集團根據不競爭契據而拒絕的 機會所產生的潛在利益衝突及競爭。根據控股股東的 確認函,獨立非執行董事認為不競爭契據已獲遵守及 有效執行。

#### **Compliance with the Corporate Governance Code**

The Board is committed to maintaining and ensuring high standards of corporate governance practices. The Board emphasises on maintaining a Board with balance of skill sets of directors, better transparency and effective accountability system in order to enhance shareholders' value. In the opinion of the directors, the Company complied with all the applicable code provisions of the Code as set out in Appendix 14 to the Listing Rules during the period.

#### **Model Code for Securities Transactions by Directors**

The Company had adopted the Model Code as set out in Appendix 10 to the Listing Rules as the code governing securities transactions by the directors of the Company. Having made specific enquiry to the directors, all of them confirmed that they have complied with the required standard as set out in the Model Code throughout the period.

### Compliance and Enforcement of the Non-Compete Undertakings from Controlling Shareholder

None of the directors or substantial shareholder of the Company or any of their respective associates has engaged in any business that competes or may compete with the business of the Group. The controlling shareholder being New Fortune and Mr. Wong Luen Hei (the "Controlling Shareholder") has entered into a deed of non-competition in favour of the Group dated 14 May 2010 (the "Deed of Non-Competition").

The directors are of the view that the Group's measures adopted by the Company in respect of the enforceability of the Deed of Non-Competition are adequate to safeguard the effectiveness of the non-competition undertakings.

The independent non-executive directors have reviewed the compliance of the Deed of Non-Competition, including any potential conflicts of interest and competition arising from the taking up by the Controlling Shareholder of opportunities rejected by the Group pursuant to the Deed of Non-Competition. Based on the confirmation from the Controlling Shareholder, the independent non-executive directors are of the view that the Deed of Non-Competition has been complied with and has been effectively enforced.

### 簡明綜合財務報表的審閱報告

### Report on Review of Condensed Consolidated Financial Statements

### **型 ERNST & YOUNG** 安 永

#### 致中國聯塑集團控股有限公司董事會

(於開曼群島註冊成立的有限公司)

#### 引言

本行已審閱載於第23至55頁的中國聯塑集團控股有限公司(「貴公司」)及其附屬公司(統稱「貴集團」)的簡明綜合財務報表,此財務報表包括於2012年6月30日的簡明綜合財務狀況表與及截至該日止六個月的簡明綜合全面收益表、權益變動表及現金流量表以及説明附註。根據香港聯合交易所有限公司證券上市規則規定,就財務資料編製的報告必須符合上市規則有關條文以及香港會計師公會頒佈的香港會計準則第34號「中期財務報告」(「香港會計準則第34號」)。

董事須負責根據香港會計準則第34號編製及呈報該等簡明綜合財務報表。本行的責任是根據我們的審閱對該等簡明綜合財務報表發表結論。根據雙方協定的委聘條款,僅向全體董事會報告,除此之外本報告不作其他用途,本行不會就本報告的內容對任何其他人士負責或承擔任何責任。

#### 審閲範圍

本行已根據香港會計師公會所頒佈的香港審閱委聘準則第2410號「由實體的獨立核數師執行中期財務資料審閱」進行審閱。財務資料審閱工作包括主要向負責財務及會計事項的人員查詢,並應用分析和其他審閱程序。由於審閱的範圍遠較按照香港審核準則進行的審核範圍為小,故不能保證本行會注意到在審核中可能會被發現的所有重大事項。因此,本行不會發表審核意見。

#### To the board of directors of China Liansu Group Holdings Limited

(Incorporated in Cayman Islands with limited liability)

#### Introduction

We have reviewed the accompanying condensed consolidated financial statements of China Liansu Group Holdings Limited (the "Company") and its subsidiaries (together, the "Group") set out on pages 23 to 55, which comprise the condensed consolidated statement of financial position as at 30 June 2012, the condensed consolidated statements of comprehensive income, changes in equity and cash flows for the six months then ended and explanatory notes. The Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited require the preparation of a report on financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim Financial Reporting" ("HKAS 34") issued by the Hong Kong Institute of Certified Public Accountants.

The directors are responsible for the preparation and presentation of these condensed consolidated financial statements in accordance with HKAS 34. Our responsibility is to express a conclusion on these condensed consolidated financial statements based on our review. Our report is made solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

#### Scope of review

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. A review of financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### 簡明綜合財務報表的審閱報告(續)

Report on Review of Condensed Consolidated Financial Statements (Continued)

#### 結論

根據本行的審閱工作,本行並沒有注意到任何事項, 令本行相信簡明綜合財務報表在所有重大方面未有根 據香港會計準則第34號編製。

#### **Conclusion**

Base on our review, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated financial statements are not prepared, in all material respects, in accordance with HKAS 34.

#### 安永會計師事務所

執業會計師 香港 中環 添美道1號 中信大廈22樓 2012年8月20日

#### **Ernst & Young**

Certified Public Accountants
22nd Floor
CITIC Tower
1 Tim Mei Avenue, Central
Hong Kong
20 August 2012

### 簡明綜合全面收益表

### **Condensed Consolidated Statement of Comprehensive Income**

截至2012年6月30日止六個月 Six months ended 30 June 2012

			截至6月30	日止六個月
			Six months e	
			2012年	2011年
			2012	2011
		附註	人民幣千元	人民幣千元
		Notes	RMB'000	RMB'000
			(未經審核)	(未經審核)
			(Unaudited)	(Unaudited)
收入	REVENUE	4	4,818,683	4,564,880
銷售成本	Cost of sales		(3,570,976)	(3,485,246)
毛利	Gross profit		1,247,707	1,079,634
其他收入、收益及利益	Other revenue, income and gains	4	52,795	36,396
銷售及分銷成本	Selling and distribution costs		(222,830)	(182,026)
行政開支	Administrative expenses		(172,623)	(142,043)
其他開支	Other expenses		(102,774)	(87,351)
融資成本	Finance costs	5	(69,220)	(32,778)
分佔一間共同控制實體溢利	Share of profit of a jointly-controlled entity		116	
除税前溢利	PROFIT BEFORE TAX	6	733,171	671,832
所得税開支	Income tax expense	7	(135,266)	(136,080)
期內溢利	PROFIT FOR THE PERIOD		597,905	535,752
其他全面收益/(虧損)	OTHER COMPREHENSIVE INCOME/(LOSS)			
可供出售投資:	Available-for-sale investments:			
公平值變動 出售收益重新分類調整	Changes in fair value Reclassification adjustments for gains on		34,732	-
田口、风血主机力从阴正	disposal		(14,710)	
			20,022	_
<b>化放</b> 1. 数 4. 士 文 4. 4. 6. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4.	Fusion and differences on Association of			
<b>折昇外常報衣座生的</b> 應兄左額	Exchange differences on translation of foreign operations		(5,688)	(10,463)
期內其他全面收益/(虧損)	OTHER COMPREHENSIVE INCOME/(LOSS)			
カルドッグ (単独 一) ( 1) ( 1) ( 1) ( 1) ( 1) ( 1) ( 1) (	FOR THE PERIOD		14,334	(10,463)
期內全面收益總額	TOTAL COMPREHENSIVE INCOME FOR THE			
	PERIOD		612,239	525,289

			截至6月30 Six months er	
			2012年	2011年
			2012	2011
		附註	人民幣千元	人民幣千元
		Note	RMB'000	RMB'000
			(未經審核)	(未經審核)
			(Unaudited)	(Unaudited)
以下應佔期內溢利:	Profit for the period attributable to			
本公司擁有人	Owners of the Company		600,185	535,752
非控制權益	Non-controlling interests		(2,280)	_
			597,905	535,752
以下應佔期內全面收益總額:	Total comprehensive income for the period			
以 1 添旧为时1 主曲 火血滤点:	attributable to			
本公司擁有人	Owners of the Company		614,519	525,289
非控制權益	Non-controlling interests		(2,280)	525,205
グト]エ中が住皿	Non controlling interests		(2,200)	
			642.220	F2F 200
			612,239	525,289
本公司擁有人應佔每股盈利	EARNINGS PER SHARE ATTRIBUTABLE TO	9		
	OWNERS OF THE COMPANY			
				. — 144
基本	Basic		人民幣0.20元	人民幣0.18元
			RMB0.20	RMB0.18
攤薄	Diluted		人民幣0.20元	人民幣0.17元
			RMB0.20	RMB0.17

### 簡明綜合財務狀況表

### **Condensed Consolidated Statement of Financial Position**

2012年6月30日 30 June 2012

			於2012年	於2011年
			6月30日	12月31日
			As at	As at
			30 June	31 December
			2012	2011
		附註	人民幣千元	人民幣千元
		Notes	RMB'000	RMB'000
			(未經審核)	(經審核)
			(Unaudited)	(Audited)
非流動資產	NON-CURRENT ASSETS			
物業、廠房及設備	Property, plant and equipment	10	2,859,384	2,470,759
預付土地租賃款	Prepaid land lease payments		655,827	356,065
其他無形資產	Other intangible assets		2,926	2,799
購買土地、物業、廠房及	Deposits paid for the purchase of land, property,			
設備所支付的按金	plant and equipment		338,052	291,672
於一間共同控制實體的投資	Investment in a jointly-controlled entity		5,087	4,971
持有至到期投資	Held-to-maturity investments	11	58,879	_
可供出售投資	Available-for-sale investments		_	156,508
遞延税項資產	Deferred tax assets		2,607	2,112
非流動資產總額	Total non-current assets		3,922,762	3,284,886
<b>法科次</b> 多	CURRENT ASSETS			
<b>流動資產</b>			1 512 242	1 204 010
存貨	Inventories	12	1,512,243	1,294,018
貿易應收款項及票據	Trade and bills receivables	12	900,970	748,358
預付款、按金及其他應收款項	Prepayments, deposits and other receivables	13	403,708	347,632
現金及銀行存款	Cash and bank deposits	14	1,724,897	2,116,641
流動資產總額	Total current assets		4,541,818	4,506,649
流動負債	CURRENT LIABILITIES			
貿易應付款項及票據	Trade and bills payables	15	383,985	191,314
其他應付款項及應計費用	Other payables and accruals	16	622,229	657,447
銀行貸款及其他借款	Bank loans and other borrowings	17	324,679	70,004
應付税項	Tax payable		62,613	114,426
<b></b>	Total current linkilities		4 202 505	1 022 404
流動負債總額	Total current liabilities		1,393,506	1,033,191
流動資產淨額	NET CURRENT ASSETS		3,148,312	3,473,458
資產總額減流動負債	TOTAL ASSETS LESS CURRENT LIABILITIES		7,071,074	6,758,344

#### Condensed Consolidated Statement of Financial Position (Continued)

			於2012年	於2011年
			6月30日	12月31日
			As at	As at
			30 June	31 December
			2012	2011
		附註	人民幣千元	人民幣千元
		Notes	RMB'000	RMB'000
			(未經審核)	(經審核)
			(Unaudited)	(Audited)
	NON-CURRENT LIABILITIES			
銀行貸款及其他借款	Bank loans and other borrowings	17	1,607,654	1,674,704
遞延税項負債	Deferred tax liabilities		104,465	72,673
遞延收益	Deferred income		23,089	23,602
非流動負債總額	Total non-current liabilities		1,735,208	1,770,979
\n \rightarrow \ri				4.007.265
資產淨值	Net assets		5,335,866	4,987,365
權益	EQUITY			
本公司擁有人應佔權益	Equity attributable to owners of the Company			
已發行股本	Issued capital	18	131,741	131,537
儲備	Reserves		5,197,407	4,855,438
			5,329,148	4,986,975
非控制權益	Non-controlling interests		6,718	390
權益總額	Total equity		5,335,866	4,987,365

黃聯禧羅建峰Wong Luen HeiLuo Jianfeng董事董事DirectorDirector

### 簡明綜合權益變動表

# Condensed Consolidated Statement of Changes in Equity

截至2012年6月30日止六個月 Six months ended 30 June 2012

本公司擁有人應佔	
Attributable to owners of the	Company

		Attributable to owners of the Company											
		已發行股本 Issued capital 人民幣千元 RMB'000	股份溢價 Share premium 人民幣千元 RMB'000	法定儲備 <sup>(a)</sup> Statutory reserve <sup>(a)</sup> 人民幣千元 RMB'000	資本儲備 <sup>(i)</sup> Capital reserve <sup>(ii)</sup> 人民幣千元 RMB'000	購股權儲備 Share option reserve 人民幣千元 RMB'000	合併儲備 Merger reserve 人民幣千元 RMB'000	可供出售 投資重估儲備 Available- for-sale investment revaluation reserve 人民幣千元 RMB'000	匯兑 波動儲備 Exchange fluctuation reserve 人民幣千元 RMB'000	保留溢利 Retained profits 人民幣千元 RMB'000	總計 Total 人民幣千元 RMB'000	非控制權益 Non- controlling interests 人民幣千元 RMB'000	權益總額 Total equity 人民幣千元 RMB'000
於2012年1月1日	At 1 January 2012												
(經審核)	(Audited)	131,537	1,683,990	412,962	31,645	72,404	5,515	(20,022)	20,595	2,648,349	4,986,975	390	4,987,365
期內溢利	Profit for the period	-	-	-	-	-	-	-	-	600,185	600,185	(2,280)	597,905
期內其他全面收益	Other comprehensive income for the period							20,022	(5,688)		14,334		14,334
期內全面收益總額	Total comprehensive income for the period	-	-	-	-	-	-	20,022	(5,688)	600,185	614,519	(2,280)	612,239
發行股份	Issue of shares	204	11,601	_	_	(4,409)	_	_	_	_	7,396	_	7,396
非控制權益出資 以股權結算的購股權	Capital contribution from non-controlling interests Equity-settled share option	-	-	-	-	-	-	-	-	-	-	8,608	8,608
安排 確認向擁有人分派的股息 (附註8)	arrangements	-	-	-	-	14,092	-	-	-	-	14,092	-	14,092
	(note 8)	-	-	-	-	-	-	-	-	(293,834)	(293,834)	-	(293,834)
轉撥至法定儲備	Appropriation to statutory reserve			394						(394)			
於2012年6月30日 (未經審核)	At 30 June 2012 (Unaudited)	131,741	1,695,591*	413,356*	31,645*	82,087*	5,515*	_	14,907*	2,954,306*	5,329,148	6,718	5,335,866

<sup>\*</sup> 該等儲備賬包括於2012年6月30日簡明綜合財務狀況表中 綜合儲備人民幣5,197,407,000元。

These reserve accounts comprise the consolidated reserves of RMB5,197,407,000 in the condensed consolidated statement of financial position as at 30 June 2012.

#### 簡明綜合權益變動表(續)

#### Condensed Consolidated Statement of Changes in Equity (Continued)

本公司擁有人應佔 Attributable to owners of the Company

					710	ilibutubic to ovvi	icis of the com	ipuny					
		已發行股本 Issued	股份溢價 Share	法定储備 <sup>(a)</sup> Statutory	資本儲備 <sup>®</sup> Capital	購股權儲備 Share option	合併儲備 Merger	可供出售 投資重估儲備 Available- for-sale investment revaluation	匯兑 波動儲備 Exchange fluctuation	保留溢利 Retained	總計	非控制權益 Non- controlling	權益總額 Total
		capital 人民幣千元 RMB'000	premium 人民幣千元 RMB'000	reserve <sup>(a)</sup> 人民幣千元 RMB'000	reserve <sup>(b)</sup> 人民幣千元 RMB'000	reserve 人民幣千元 RMB'000	reserve 人民幣千元 RMB'000	reserve 人民幣千元 RMB'000	reserve 人民幣千元 RMB'000	profits 人民幣千元 RMB'000	Total 人民幣千元 RMB'000	interests 人民幣千元 RMB'000	equity 人民幣千元 RMB'000
於2011年1月1日 (經審核)	At 1 January 2011 (Audited)	131,297	1,673,604	274,420	31,645	35,891	5,515		22,920	1,829,159	4,004,451		4,004,451
期內溢利 期內其他全面虧損	Profit for the period Other comprehensive loss	-	-	-	-	-	-	-	-	535,752	535,752	-	535,752
	for the period								(10,463)		(10,463)		(10,463)
期內全面收益總額	Total comprehensive income for the period	-	-	-	-	-	-	-	(10,463)	535,752	525,289	-	525,289
發行股份 以股權結算的購股權安排	Issue of shares Equity-settled share option	133	7,560	-	-	(2,866)	-	-	-	-	4,827	-	4,827
確認向擁有人分派的股息	distribution to owners	-	-	-	-	27,072	-	-	-	-	27,072	-	27,072
轉撥至法定儲備	(note 8) Appropriation to statutory reserve			1,159						(303,026)	(303,026)		(303,026)
於2011年6月30日 (未經審核)	At 30 June 2011 (Unaudited)	131,430	1,681,164	275,579	31,645	60,097	5,515		12,457	2,060,726	4,258,613		4,258,613

#### 附註:

- (a) 根據中國公司法,本公司於中國登記的各間附屬公司須劃 撥10%根據中國公認會計準則釐定的年度法定除稅後溢利 (經扣除任何過往年度虧損後)至法定儲備,直至儲備金結 餘達到其註冊資本的50%為止。該法定儲備可用於抵銷過 往年度虧損或增資,惟法定儲備的餘下結餘不少於註冊資 本的25%。
- (b) 資本儲備主要指有關收購非控制權益的代價與應佔所收購 資產淨值之間的差額。

#### Notes:

- (a) In accordance with the Company Law of the PRC, each of the Company's subsidiaries registered in the PRC is required to appropriate 10% of the annual statutory profit after tax (after offsetting any prior years' losses) determined in accordance with generally accepted accounting principles in the PRC to the statutory reserve until the balance of the reserve fund reaches 50% of its registered capital. The statutory reserve can be utilised to offset prior years' losses or to increase capital, provided that the remaining balance of the statutory reserve is not less than 25% of the registered capital.
- (b) Capital reserve mainly represented the difference between the consideration and the book value of the share of the net assets acquired in respect of the acquisition of non-controlling interests.

### 簡明綜合現金流量表

### **Condensed Consolidated Statement of Cash Flows**

截至2012年6月30日止六個月 Six months ended 30 June 2012

			截至6月30日 Six months er	
			2012年	2011年
			2012	2011
	ß	付註	人民幣千元	人民幣千元
	٨	lote	RMB'000	RMB'000
			(未經審核)	(未經審核)
			(Unaudited)	(Unaudited)
經營活動	OPERATING ACTIVITIES			
經營產生的現金	Cash generated from operations		675,331	171,491
已收利息	Interest received		20,909	5,675
已付企業所得税	Corporate income tax paid		(155,782)	(131,530)
□   1 111   11   11   11   11   11   11	The second secon			
經營活動所得現金流量淨額	Net cash flows from operating activities		540,458	45,636
	· · · · ·			
投資活動	INVESTING ACTIVITIES			
購買土地、物業、廠房及設備	Purchases of items of land, property, plant and			
項目	equipment		(898,689)	(387,966)
來自出售物業、廠房及設備	Proceeds from disposal of items of property,			
項目的所得款項	plant and equipment		1,995	310
受限制現金(增加)/減少	(Increase)/decrease in restricted cash		(295,700)	11,463
購買持有至到期投資	Purchases of held-to-maturity investments		(58,418)	_
出售可供出售投資的	Proceeds from disposal of available-for-sale			
所得款項	investments		191,240	_
收購附屬公司	Acquisitions of subsidiaries	20	(4,082)	_
其他投資活動所用現金流量	Other cash flows used in investing activities		(124)	(1,975)
投資活動所用現金流量淨額	Net cash flows used in investing activities		(1,063,778)	(378,168)
融資活動	FINANCING ACTIVITIES			
新借銀行貸款及其他借款	New bank loans and other borrowings		293,479	2,001,495
償還銀行貸款	Repayment of bank loans		(55,340)	(560,454)
購回優先票據	Repurchases of senior notes		(56,102)	_
發行股份所得款項,	Proceeds from issue of shares,			
減除費用後	net of expenses		7,396	4,827
非控制權益出資	Capital contributions from non-controlling			
	interests		8,608	_
已付利息	Interest paid		(68,630)	(11,159)
已付股息	Dividends paid		(293,834)	(303,026)
				_
融資活動(所用)/所得現金	Net cash flows (used in)/from financing			
流量淨額	activities		(164,423)	1,131,683

		截至6月30	日止六個月
		Six months e	
		2012年	2011年
		2012	2011
		人民幣千元	人民幣千元
		RMB'000	RMB'000
		(未經審核)	(未經審核)
		(Unaudited)	(Unaudited)
現金及現金等價物(減少)/	NET (DECREASE)/INCREASE IN CASH AND		
增加淨額	CASH EQUIVALENTS	(687,743)	799,151
期初的現金及現金等價物	Cash and cash equivalents at beginning of the		
	period	2,114,952	1,500,292
匯率變動的影響淨額	Effect of foreign exchange rate changes, net	299	(8,292)
****			
期末的現金及現金等價物	CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	1,427,508	2,291,151
現金及現金等價物的 結餘分析	ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS		
現金及銀行結餘	Cash and bank balances	1,201,782	2,248,609
原定於三個月內到期的	Time deposits with original maturity of less than		
定期存款	three months	225,726	42,542
		1,427,508	2,291,151

### 簡明綜合財務報表附註

### Notes to Condensed Consolidated Financial Statements

2012年6月30日 30 June 2012

#### 1. 公司資料

本公司為一間於開曼群島註冊成立的有限公司。其註冊辦事處及主要營業地點,載於本中期報告「公司資料」部份。

本集團主要從事製造及銷售塑料管道及管件。

董事認為,本公司的最終控股公司為New Fortune,其為於英屬維爾京群島註冊成立的有限公司。

該等未經審核簡明綜合財務報表於2012年8月 20日獲董事會批准及授權刊發。

#### 2.1 編製基準

本集團截至2012年6月30日止六個月的未經審核簡明綜合財務報表乃根據上市規則附錄16的適用披露規定及由香港會計師公會頒佈的香港會計準則第34號「中期財務報告」的規定編製。該等未經審核簡明綜合財務報表乃以人民幣呈列,除另有指明外,所有價值均調整至最接近的千元數。

該等未經審核簡明綜合財務報表乃按與本集團截至2011年12月31日止年度的年度綜合財務報表所採用相同的會計政策及編製基準編製,惟如下文附註2.2所披露,已採用新訂及經修訂香港財務報告準則(「香港財務報告準則」,亦包括香港會計準則(「香港會計準則」)及詮釋)及持有至到期投資的會計政策除外。

該等未經審核簡明綜合財務報表並不包括規定 於本集團年度綜合財務報表載列的一切資料及 披露事項,應與本集團截至2011年12月31日止 年度的年度綜合財務報表一併閱讀。

#### 1. Corporate Information

The Company is a limited liability company incorporated in the Cayman Islands. The addresses of its registered office and principal place of business are disclosed in the section headed "Corporate Information" of this interim report.

The Group is principally engaged in the manufacture and sale of plastic pipes and pipe fittings.

In the opinion of the directors, the Company's ultimate holding company is New Fortune, a limited liability company incorporated in the British Virgin Islands.

These unaudited condensed consolidated financial statements were approved and authorised for issue by the Board on 20 August 2012.

#### 2.1 Basis of Preparation

These unaudited condensed consolidated financial statements of the Group for the six months ended 30 June 2012 have been prepared in accordance with the applicable disclosure requirements of Appendix 16 to the Listing Rules and Hong Kong Accounting Standard 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants. These unaudited condensed consolidated financial statements are presented in Renminbi and all values are rounded to the nearest thousand except when otherwise indicated.

The accounting policies and basis of preparation used in the preparation of these unaudited condensed consolidated financial statements are the same as those used in the Group's annual consolidated financial statements for the year ended 31 December 2011, except for the adoption of the new and revised Hong Kong Financial Reporting Standards ("HKFRSs") (which also include Hong Kong Accounting Standards ("HKASs") and Interpretations) and the accounting policy for held-to-maturity investments as disclosed in note 2.2 below.

These unaudited condensed consolidated financial statements do not include all information and disclosures required in the Group's annual consolidated financial statements, and should be read in conjunction with the Group's annual consolidated financial statements for the year ended 31 December 2011.

#### 2.2 會計政策及披露事項變動

本集團於期內未經審核簡明綜合財務報表內首 次應用下列經修訂香港財務報告準則:

香港財務報告準則 香港財務報告準則第1號

第1號修訂本 修訂本嚴重高通賬及取消

首次採納者的固定日期

香港財務報告準則 香港財務報告準則第7號 第7號修訂本

修訂本披露-財務資產

轉讓

香港會計準則 香港會計準則第12號 第12號修訂本 修訂本遞延税項:相關

資產之收回

採納該等經修訂香港財務報告準則對未經審核 簡明綜合財務報表並無重大財務影響。

此外,本集團於期內應用持有至到期投資的會 計政策。

#### 持有至到期投資

當本集團有意並有能力將具有固定或可確定付 款額及固定到期日的非衍生金融資產持有至到 期時,該等非衍生金融資產將歸類為持有至到 期。持有至到期投資其後以實際利率法按攤銷 成本減任何減值撥備計量。計算攤銷成本時會 計及收購所產生的任何折讓或溢價,以及作為 實際利率一部分的費用或成本。實際利率攤銷 會計入全面收益表的其他收益內。減值虧損會 於全面收益表的其他開支中確認。

#### 2.2 Changes in Accounting Policies and Disclosures

The Group has adopted the following revised HKFRSs for the first time for the current period's unaudited condensed consolidated financial statements.

**HKFRS 1 Amendments** Amendments to HKFRS 1 Severe

Hyperinflation and Removal of Fixed

Dates for First-time Adopters **HKFRS 7 Amendments** Amendments to HKFRS 7 Disclosures -

Transfers of Financial Assets

**HKAS 12 Amendments** Amendments to HKAS 12 Deferred Tax:

Recovery of Underlying Assets

The adoption of these revised HKFRSs has had no significant financial effect on these unaudited condensed consolidated financial statements.

In addition, the Group has applied the accounting policy for heldto-maturity investments during the period.

#### Held-to-maturity investments

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as held to maturity when the Group has the positive intention and ability to hold them to maturity. Heldto-maturity investments are subsequently measured at amortised cost using the effective interest method less any allowance for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in other income in the statement of comprehensive income. The loss arising from impairment is recognised in the statement of comprehensive income in other expenses.

### 2.3 已頒布但尚未生效的香港財務報告 準則

本集團在該等未經審核簡明綜合財務報表中尚 未提早應用下列已發布但尚未生效的新訂和經 修訂的香港財務報告準則:

香港財務報告準則	香港財務報告準則第1號
第1號修訂本	修訂本 <i>政府貸款</i> 2
香港財務報告準則	香港財務報告準則第7號
第7號修訂本	修訂本 <i>披露-抵銷金</i>
	<i>融資產及金融負債</i> 2
香港財務報告準則	金融工具4
第9號	
香港財務報告準則	<i>綜合財務報表</i> <sup>2</sup>
第10號	
香港財務報告準則	共同安排2
第11號	
香港財務報告準則	披露於其他實體之權益2
第12號	
香港財務報告準則	公平值之計量 <sup>2</sup>
第13號	
香港會計準則	香港會計準則第1號修訂
第1號修訂本	本其他全面收益項目
	之呈列1
香港會計準則第19號	<b>僱員福利</b> 2
(2011年經修訂)	
香港會計準則第27號	獨立財務報表2
(2011年經修訂)	
香港會計準則第28號	於聯營公司及合營企業
(2011年經修訂)	之投資 <sup>2</sup>
香港會計準則	香港會計準則第32號修
第32號修訂本	訂本: <i>呈列-抵銷金</i>
	融資產及金融負債3

一詮釋第20號 年度改善計劃 年度改善2009-2011年 週期<sup>2</sup>

露天礦場生產階段的剝

綜合財務報表、共同安

排及披露於其他實體

之權益:過渡指引2

採成本2

香港財務報告準則 第10號、香港財務 報告準則第11號及 香港財務報告準則 第12號修訂本

香港(國際財務報告

準則詮譯委員會)

2.3 Issued But Not Yet Effective HKFRSs

The Group has not early applied the following new and revised HKFRSs, that have been issued but are not yet effective, in these unaudited condensed consolidated financial statements:

HKFRS 1 Amendments	Amendments to HKFRS 1  Government Loans <sup>2</sup>
HKFRS 7 Amendments	Amendments to HKFRS 7 Disclosures  – Offsetting Financial Assets and Financial Liabilities <sup>2</sup>
HKFRS 9	Financial Instruments <sup>4</sup>
HKFRS 10	Consolidated Financial Statements <sup>2</sup>
HKFRS 11	Joint Arrangements <sup>2</sup>
HKFRS 12	Disclosure of Interests in Other Entities <sup>2</sup>
HKFRS 13	Fair Value Measurement <sup>2</sup>
HKAS 1 Amendments	Amendments to HKAS 1  Presentation of Items of Other  Comprehensive Income <sup>1</sup>
HKAS 19 (as revised in 2011)	Employee Benefits <sup>2</sup>
HKAS 27 (as revised in 2011)	Separate Financial Statements <sup>2</sup>
HKAS 28 (as revised in 2011)	Investments in Associates and Joint Ventures <sup>2</sup>
HKAS 32 Amendments	Amendments to HKAS 32:  Presentation – Offsetting Financial
HK(IFRIC)-Int 20	Assets and Financial Liabilities <sup>3</sup> Stripping Costs in the Production Phase of a Surface Mine <sup>2</sup>
Annual Improvements Project	Annual Improvements 2009–2011 Cycle <sup>2</sup>

- 1 適用於2012年7月1日或以後開始的年度期間
- 2 適用於2013年1月1日或以後開始的年度期間
- 3 適用於2014年1月1日或以後開始的年度期間
- 4 適用於2015年1月1日或以後開始的年度期間

本集團正在評估首次採用該等新訂和經修訂香港財務報告準則的影響,惟目前仍未能確定該等新訂和經修訂香港財務報告準則會否對本集團的經營業績和財務狀況產生重大影響。

Effective for annual periods beginning on or after 1 July 2012

Amendments to HKFRS 10.

HKFRS 11 and HKFRS 12

- <sup>2</sup> Effective for annual periods beginning on or after 1 January 2013
- <sup>3</sup> Effective for annual periods beginning on or after 1 January 2014
- <sup>4</sup> Effective for annual periods beginning on or after 1 January 2015

The Group is in the process of making an assessment of the impact of these new and revised HKFRSs upon initial application, but is not in a position to state whether these new and revised HKFRSs will have a significant impact on the Group's results of operations and financial position.

Consolidated Financial Statements,

of Interests in Other Entities:

Transition Guidance<sup>2</sup>

Joint Arrangements and Disclosure

#### 簡明綜合財務報表附註(續)

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### 3. 經營分部資料

本集團主要從事製造及銷售塑料管道及管件。 就管理目的而言,本集團的業務根據客戶的所 在地組成地理分區,且資產按其所在地分配予 地域單位。本集團擁有以下八個呈報經營分部:

- (a) 華南,包括廣東省、廣西壯族自治區、湖 南省、福建省及海南省;
- (b) 西南地區,包括重慶市、四川省、貴州省、雲南省及西藏自治區;
- (c) 華中,包括湖北省、江西省及河南省;
- (d) 華東,包括上海市、江蘇省、浙江省及安徽省;
- (e) 華北,包括北京市、天津市、河北省、山 東省、內蒙古自治區及山西省;
- (f) 西北地區,包括陝西省、寧夏回族自治 區、青海省、甘肅省及新疆維吾爾族自治 區:
- (g) 東北地區,包括遼寧省、吉林省及黑龍江省;及
- (h) 中國境外。

#### 3. Operating Segment Information

The Group is principally engaged in the manufacture and sale of plastic pipes and pipe fittings. For management purposes, the Group's businesses are organised by geographical areas based on the location of the customers and assets are attributable to the geographical unit based on the location of the assets. The Group has eight reportable operating segments as follows:

- (a) Southern China, including Guangdong Province, Guangxi Zhuang Autonomous Region, Hunan Province, Fujian Province and Hainan Province;
- (b) Southwestern China, including Chongqing Municipality, Sichuan Province, Guizhou Province, Yunnan Province and Xizang (Tibet) Autonomous Region;
- (c) Central China, including Hubei Province, Jiangxi Province and Henan Province;
- (d) Eastern China, including Shanghai Municipality, Jiangsu Province, Zhejiang Province and Anhui Province;
- (e) Northern China, including Beijing Municipality, Tianjin Municipality, Hebei Province, Shandong Province, Inner Mongolia Autonomous Region and Shanxi Province;
- (f) Northwestern China, including Shaanxi Province, Ningxia Hui Autonomous Region, Qinghai Province, Gansu Province and Xinjiang Uygur Autonomous Region;
- (g) Northeastern China, including Liaoning Province, Jilin Province and Heilongjiang Province; and
- (h) Outside China.

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### 3. 經營分部資料(續)

為制定資源分配決策及評估業績,管理層分別監控其經營分部的業績。分部業績乃按報告分部溢利進行評估,報告分部溢利即經調整除稅前溢利。經調整除稅前溢利乃按本集團除稅前溢利一貫計量,惟利息收益,購回優先票據收益、出售可供出售投資收益、匯兑差異、融資成本、於分佔一間共同控制實體享有經營成果及其他未分配收益及開支並不包括在該等計量內。

鑑於於一間共同控制實體的投資、持有至到期 投資、可供出售投資、遞延税項資產、現金及 銀行存款以及其他未分配總部及公司資產乃按 集團基準管理,故分部資產並不包括以上資產。

分部間收入於合併時抵銷。分部間銷售及轉讓 以在當時市價基礎上向第三方作出的銷售價格 為參照進行交易。

本集團來自外部客戶的收入乃源於其在中國及 外國的業務產生。

截至2012年及2011年6月30日止六個月,概無來自與單一外部客戶交易產生的收入佔本集團總收入的10%或以上。

#### 3. Operating Segment Information (Continued)

Management monitors the results of its operating segments separately for the purpose of making decisions about resources allocation and performance assessment. Segment performance is evaluated based on reportable segment profit, which is a measure of adjusted profit before tax. The adjusted profit before tax is measured consistently with the Group's profit before tax except that interest income, gain on repurchase of senior notes, gain on disposal of available-for-sale investments, exchange differences, finance costs, share of result of a jointly-controlled entity and other unallocated income and expenses are excluded from such measurement.

Segment assets exclude investment in a jointly-controlled entity, held-to-maturity investments, available-for-sale investments, deferred tax assets, cash and bank deposits and other unallocated head office and corporate assets as these assets are managed on a group basis.

Intersegment revenue is eliminated on consolidation. Intersegment sales and transfers are transacted with reference to the selling prices used for sales made to third parties at the then prevailing market prices.

The Group's revenue from external customers is derived from its operations both in the PRC and foreign countries.

During the six months ended 30 June 2012 and 2011, no revenue from transactions with a single external customer amounted to 10% or more of the Group's total revenue.

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### 3. 經營分部資料(續)

## 3. Operating Segment Information (Continued)

截至2012年6月30日止六個月	Six months ended 30 June 2012	華南 Southern China 人民幣千元 RMB'000 (未經審核) (Unaudited)	西南地區 Southwestern China 人民幣千元 RMB'000 (未經審核) (Unaudited)	華中 Central China 人民幣千元 RMB'000 (未經審核) (Unaudited)	華東 Eastern China 人民幣千元 RMB'000 (未經審核) (Unaudited)	華北 Northern China 人民幣千元 RMB'000 (未經審核) (Unaudited)	西北地區 Northwestern China 人民幣千元 RMB'000 (未經審核) (Unaudited)	東北地區 Northeastern China 人民幣千元 RMB'000 (未經審核) (Unaudited)	中國境外 Outside China 人民幣千元 RMB'000 (未經審核) (Unaudited)	抵銷 Eliminations 人民幣千元 RMB'000 (未經審核) (Unaudited)	合併 Consolidated 人民幣千元 RMB'000 (未經審核) (Unaudited)
截至2012年0月30日正八個月	Six months ended 30 June 2012										
分部收入:	Segment revenue:										
外部客戶銷售	Sales to external customers	3,086,604	474,372	438,300	242,107	316,794	117,620	79,705	63,181	-	4,818,683
分部間銷售	Intersegment sales	444,947	99,982	126,566	27,084	74,876	17,765	39,292	59,319	(889,831)	
合計	Total	3,531,551	574,354	564,866	269,191	391,670	135,385	118,997	122,500	(889,831)	4,818,683
分部業績	Segment results	916,361	136,805	174,381	56,313	88,976	23,630	9,938	18,491	(177,188)	1,247,707
對賬:	Reconciliations:										
利息收益	Interest income										22,179
購回優先票據收益	Gain on repurchase of senior notes										4,259
出售可供出售	Gain on disposal of available-for-sale										
投資收益	investments										14,710
匯兑虧損 融資成本	Exchange loss Finance costs										(5,130)
成員以本 分佔一間共同控制實體溢利	Share of profit of a jointly-controlled entity										(69,220) 116
未分配收益及開支	Unallocated income and expenses										(481,450)
除税前溢利	Profit before tax										733,171
其他分部資料:	Other segment information:										
折舊及攤銷	Depreciation and amortisation	54,105	11,291	16,585	6,111	11,569	5,321	7,069	1,496	-	113,547
貿易應收款項減值	Impairment of trade receivables	3,411	-	-	-	-	-	-	-	-	3,411
資本開支*	Capital expenditure*	487,476	60,771	62,116	8,726	22,222	129,856	37,848	10,845	(10,270)	809,590
於2012年6月30日	As at 30 June 2012										
分部資產	Segment assets	3,583,316	565,613	731,852	290,520	508,598	477,946	450,792	63,992	-	6,672,629

<sup>\*</sup> 資本開支包括添置物業、廠房及設備、預付土地 租賃款及其他無形資產。

Capital expenditure consists of additions of property, plant and equipment, prepaid land lease payments and other intangible assets.

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### 3. 經營分部資料(續)

## 3. Operating Segment Information (Continued)

		華南	西南地區	華中	華東	華北	西北地區	東北地區	中國境外		
		Southern	Southwestern	Central	Eastern	Northern	Northwestern	Northeastern	Outside	抵銷	合併
		China	China	China	China	China	China	China	China	Eliminations	Consolidated
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		(未經審核)	(未經審核)	(未經審核)	(未經審核)	(未經審核)	(未經審核)	(未經審核)	(未經審核)	(未經審核)	(未經審核)
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
截至2011年6月30日止六個月	Six months ended 30 June 2011										
分部收入:	Segment revenue:										
外部客戶銷售	Sales to external customers	3,110,957	413,277	368,010	198,485	276,608	93,278	73,541	30,724	-	4,564,880
分部間銷售	Intersegment sales	341,249	98,227	110,816	18,932	60,913	6,644	10,632	23,876	(671,289)	
合計	Total	3,452,206	511,504	478,826	217,417	337,521	99,922	84,173	54,600	(671,289)	4,564,880
分部業績	Segment results	776,427	111,421	142,771	37,092	60,999	22,268	15,822	8,059	(95,225)	1,079,634
對賬:	Reconciliations:										
利息收益	Interest income										5,675
滙兑收益	Exchange gain										18,708
融資成本	Finance costs										(32,778)
未分配收益及開支	Unallocated income and expenses										(399,407)
除税前溢利	Profit before tax										671,832
其他分部資料:	Other segment information:										
折舊及攤銷	Depreciation and amortisation	38,521	7,956	12,632	4,911	8,775	2,566	2,154	1,141	_	78,656
貿易應收款項減值撥回	Reversal of impairment of trade										
	receivables	-	-	(713)	-	-	-	-	-	-	(713)
撥回存貨至可變現淨值	Write-back of inventories to net										
	realisable value	(488)	-	-	-	-	-	-	-	-	(488)
資本開支*	Capital expenditure*	187,828	26,935	45,697	20,702	18,810	29,372	40,281		(7,708)	361,917
於2011年12月31日	As at 31 December 2011										
分部資產(經審核)	Segment assets (Audited)	3,078,390	409,212	662,071	256,941	449,491	274,408	354,654	26,136		5,511,303

<sup>\*</sup> 資本開支包括添置物業、廠房及設備、預付土地 租賃款及其他無形資產。

Capital expenditure consists of additions of property, plant and equipment, prepaid land lease payments and other intangible assets.

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### 4. 收入、其他收入、收益及利益

收入亦為本集團的營業額,指於期內銷售貨品的發票價值淨額,經扣除退貨及貿易折扣(經扣除增值税)。

本集團的收入、其他收入、收益及利益的分析 如下:

#### 4. Revenue, Other Revenue, Income and Gains

Revenue, which is also the Group's turnover, represents the net invoiced value of goods sold, after allowances for returns and trade discounts (net of value-added tax) during the period.

An analysis of the Group's revenue, other revenue, income and gains is as follows:

#### 截至6月30日止六個月

#### Six months ended 30 June

2011年

2011

36,396

2012年

2012

		人民幣千元	人民幣千元
		RMB'000	RMB'000
		(未經審核)	(未經審核)
		(Unaudited)	(Unaudited)
收入	Revenue		
銷售貨品	Sale of goods	4,818,683	4,564,880
其他收入、收益及利益	Other revenue, income and gains		
銀行利息收益	Bank interest income	20,909	5,675
持有至到期投資的利息收益	Interest income from held-to-maturity investments	1,270	
利息收益總額	Total interest income	22,179	5,675
購回優先票據收益	Gain on repurchase of senior notes	4,259	_
出售可供出售投資收益	Gain on disposal of available-for-sale investments	14,710	_
銷售原材料的收益	Gain on sale of raw materials	891	2,342
提供公用事業收益	Income from the provision of utilities	1,917	2,079
政府補助及補貼	Government grants and subsidies	4,496	4,016
其他	Others	4,343	22,284

政府補助及補貼指政府機構授予以供支持本集 團若干研發活動的資金。並無任何與該等補助 及補貼有關的未達成條件或或有情況。 Government grants and subsidies represented funding received from government authorities to support certain of the Group's research and development activities. There are no unfulfilled conditions or contingencies related to these grants and subsidies.

52,795

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### 5. 融資成本

#### 5. Finance Costs

			日止六個月
			ended 30 June
		2012年	2011年
		2012	2011
		人民幣千元	人民幣千元
		RMB'000	RMB'000
		(未經審核)	(未經審核)
		(Unaudited)	(Unaudited)
以下各項的利息:	Interest on:		
銀行貸款	Bank loans	1,479	11,159
優先票據	Senior notes	67,741	21,619
		69,220	32,778

#### 6. 除税前溢利

本集團的除税前溢利乃經扣除/(計入)下列各項後達致:

#### 6. Profit Before Tax

The Group's profit before tax is arrived at after charging/(crediting):

#### 截至6月30日止六個月

#### Six months ended 30 June

		2012年	2011年
		2012	2011
		人民幣千元	人民幣千元
		RMB'000	RMB'000
		(未經審核)	(未經審核)
		(Unaudited)	(Unaudited)
已售存貨成本	Cost of inventories sold	3,570,976	3,485,734
折舊	Depreciation	107,516	75,880
預付土地租賃款攤銷	Amortisation of prepaid land lease payments	5,602	2,407
其他無形資產攤銷	Amortisation of other intangible assets	429	369
研發成本*	Research and development costs*	93,705	86,109
出售物業、廠房及	Gain on disposal of items of property,	(822)	(24)
設備項目的收益	plant and equipment		
以股權結算的購股權開支	Equity-settled share option expense	14,092	27,072
貿易應收款項減值/	Impairment/(reversal of impairment) of	3,411	(713)
(減值撥回)*	trade receivables*		
撥回存貨至可變現淨值	Write-back of inventories to net realisable value	_	(488)
匯兑差異淨額	Foreign exchange differences, net	5,130	(18,708)

<sup>·</sup> 研發成本及貿易應收款項減值/(減值撥回)列於 未經審核簡明綜合全面收益表的「其他開支」內。

<sup>\*</sup> Research and development costs and the impairment/(reversal of impairment) of trade receivables are included in "Other expenses" in the unaudited condensed consolidated statement of comprehensive income.

#### 7. 所得税開支

#### 7. Income Tax Expense

		截至6月30日	截至6月30日止六個月		
		Six months er	nded 30 June		
		2012年	2011年		
		2012	2011		
		人民幣千元	人民幣千元		
		RMB'000	RMB'000		
		(未經審核)	(未經審核)		
		(Unaudited)	(Unaudited)		
即期-香港	Current – Hong Kong	383	_		
即期-中國	Current – PRC				
期內税項	Charge for the period	129,660	108,103		
上年度過度撥備	Overprovision in the prior year	(26,074)	_		
		103,969	108,103		
遞延	Deferred	31,297	27,977		
期內税項總額	Total tax charge for the period	135,266	136,080		

本集團須就本集團成員公司於身處或經營的司 法權區所產生或所錄得溢利按實體基準繳納所 得税。

#### 香港利得税

香港利得税乃根據期內在香港產生的估計應課 税溢利抵銷承前税項虧損後,以税率16.5%撥 備。

鑒於本集團於前期內並無在香港產生任何應課 税溢利,故並無於前期就香港利得税撥備。

#### 中國企業所得税

本集團就中國大陸業務的所得稅撥備已根據截至2012年及2011年6月30日止六個月的應課稅溢利,以相關的現有法律、詮釋及慣例為基準,按適用稅率計算。

The Group is subject to income tax on an entity basis on profits arising in or derived from the jurisdictions in which members of the Group are domiciled and operate.

#### Hong Kong profits tax

Hong Kong profits tax has been provided at the rate of 16.5% on the estimated assessable profits arising in Hong Kong during the period after offsetting the tax loss brought forward.

No provision for Hong Kong profits tax was made in prior period as the Group had not generated any assessable profits arising in Hong Kong during that period.

#### PRC corporate income tax

The Group's income tax provision in respect of its operations in Mainland China has been calculated at the applicable tax rates on the taxable profits for the six months ended 30 June 2012 and 2011, based on the existing legislation, interpretations and practices in respect thereof.

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### 8. 股息

期內,本公司就截至2011年12月31日止年度向本公司擁有人宣派及支付末期股息每股股份12港仙(截至2011年6月30日止六個月:就截至2010年12月31日止年度派付每股股份12港仙)。期內宣派及支付的末期股息總額為368,180,000港元(約相等於人民幣293,834,000元)(截至2011年6月30日止六個月:360,000,000港元(約相等於人民幣303,026,000元)。

董事會不擬派付截至2012年6月30日止六個月的中期股息(截至2011年6月30日止六個月 : 無)。

#### 9. 本公司擁有人應佔每股盈利

根據以下各項計算每股基本及攤薄盈利:

#### 8. Dividends

During the period, a final dividend of HK12 cents per share in respect of the year ended 31 December 2011 (six months ended 30 June 2011: HK12 cents per share in respect of the year ended 31 December 2010) was declared and paid to the owners of the Company. The aggregate amount of the final dividend declared and paid during the period amounted to HK\$368,180,000 (approximately RMB293,834,000 equivalent) (six months ended 30 June 2011: HK\$360,000,000 (approximately RMB303,026,000 equivalent)).

The Board does not recommend the payment of an interim dividend for the six months ended 30 June 2012 (six months ended 30 June 2011: Nil).

## 9. Earnings Per Share Attributable to Owners of the Company

The calculations of basic and diluted earnings per share are based on:

#### 截至6月30日止六個月

		医が下の1,30 H 正 / (国)1	
		Six months e	nded 30 June
		2012年	2011年
		2012	2011
		人民幣千元	人民幣千元
		RMB'000	RMB'000
		(未經審核)	(未經審核)
		(Unaudited)	(Unaudited)
盈利	Earnings		
計算每股基本盈利時用到的	Profit attributable to owners of the Company used		
本公司擁有人應佔溢利	in the basic earnings per share calculation	600,185	535,752

#### 股份數目 Number of Shares

股份 計算每股基本盈利時用到的 本公司已發行普通股加權平均數	Shares Weighted average number of ordinary shares of the Company in issue used in the basic earnings per share calculation	3,008,285,255	3,000,086,426
攤薄效應-普通股加權平均數: 購股權	Effect of dilution – weighted average number of ordinary shares: share options	61,013,523	84,385,327 3,084,471,753

#### 9. 本公司擁有人應佔每股盈利(續)

用以計算截至2012年6月30日止六個月的每股基本盈利的股份加權平均數,包括於2011年12月31日已發行的3,005,906,950股普通股(截至2011年6月30日止六個月:於2010年12月31日已發行的3,000,000,000股普通股)及行使購股權後發行的5,005,500股(截至2011年6月30日止六個月:3,191,450股)的普通股加權平均數,即2,378,305股股份(截至2011年6月30日止六個月:86,426股)。

每股攤薄盈利數額乃根據本公司擁有人應佔期內溢利計算。計算所用的普通股加權平均數為期內已發行的普通股數目(與計算每股基本盈利所使者相同),及假設所有潛在攤薄普通股被視作行使或轉換為普通股而以零代價發行的普通股加權平均數。

#### 10. 物業、廠房及設備

截至2012年6月30日止六個月,本集團收購物業、廠房及設備的總成本為人民幣497,471,000元(截至2011年6月30日止六個月:人民幣359,829,000元)。期內,本集團出售物業、廠房及設備的總賬面值為人民幣1,173,000元(截至2011年6月30日止六個月:人民幣286,000元)。

# 9. Earnings Per Share Attributable to Owners of the Company (Continued)

The weighted average number of shares used to calculate the basic earnings per share for the six months ended 30 June 2012 includes ordinary shares of 3,005,906,950 in issue as at 31 December 2011 (six months ended 30 June 2011: 3,000,000,000 ordinary shares in issue as at 31 December 2010) and shares of 2,378,305 (six months ended 30 June 2011: 86,426) derived from the weighted average number of ordinary shares of 5,005,500 (six months ended 30 June 2011: 3,191,450) issued upon the exercise of share options.

The calculation of the diluted earnings per share amounts is based on the profit for the period attributable to owners of the Company. The weighted average number of ordinary shares used in the calculation is the number of ordinary shares in issue during the period, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares assumed to have been issued at no consideration on the deemed exercise or conversion of all dilutive potential ordinary shares into ordinary shares.

#### 10. Property, Plant and Equipment

During the six months ended 30 June 2012, the Group acquired property, plant and equipment with an aggregate cost of RMB497,471,000 (six months ended 30 June 2011: RMB359,829,000). During the period, property, plant and equipment with an aggregate carrying amount of RMB1,173,000 (six months ended 30 June 2011: RMB286,000) was disposed by the Group.

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### 11. 持有至到期投資

#### 11. Held-to-Maturity Investments

		於2012年	於2011年
		6月30日	12月31日
		As at	As at
		30 June	31 December
		2012	2011
		人民幣千元	人民幣千元
		RMB'000	RMB'000
		(未經審核)	(經審核)
		(Unaudited)	(Audited)
上市債務證券	Listed debt securities	58,879	_

持有至到期投資為於新加坡證券交易所有限公司上市的債務證券。該等證券的利息按固定年利率11.75%至13.75%計算,每半年支付,將於2015年5月至10月到期。

於2012年6月30日,根據全球領先財經市場資料供應商提供的市場報價,該等債務證券的公平值為8,975,000美元(約等於人民幣56,930,000元)。

#### 12. 貿易應收款項及票據

The held-to-maturity investments represented debt securities listed on the Singapore Exchange Securities Trading Limited. These securities carry fixed interest at 11.75% to 13.75% per annum, payable semi-annually in arrears, and will mature from May to October 2015.

As at 30 June 2012, the fair value of the debt securities based on the quoted market price provided by a leading global financial market data provider was US\$8,975,000 (approximately RMB56,930,000 equivalent).

#### 12. Trade and Bills Receivables

		於2012年	於2011年
		6月30日	12月31日
		As at	As at
		30 June	31 December
		2012	2011
		人民幣千元	人民幣千元
		RMB'000	RMB'000
		(未經審核)	(經審核)
		(Unaudited)	(Audited)
貿易應收款項	Trade receivables	891,260	718,856
應收票據	Bills receivable	16,429	32,811
減:減值撥備	Less: Provision for impairment	(6,719)	(3,309)
		900,970	748,358

#### 12. 貿易應收款項及票據(續)

本集團的主要客戶為中國內地的獨立分銷商、 土木工程承建商、物業開發商、公用事業公 及市政部門。本集團視乎市況、市場策略及 客戶的關係,可將其與獨立分銷商的貿易的貿易 每方式結算更改為授予一般一個月的信用期(如適當)。本集團並無統一向 到前商客戶授予標準的信用期限。個別非分銷 商客戶的信用期限視個別情況而定,並在立 時期的信用期限,到小規模、新成立或 短期客戶的銷售一般預期以預付方式或於交貨 短期內結算。本集團並無為小規模、新成立或 短期客戶設立信貸期限。

貿易應收款項及票據均為無抵押及免息款項。

本集團的貿易應收款項及票據按發票日期並扣 除撥備後的賬齡分析如下:

#### 12. Trade and Bills Receivables (Continued)

The Group's major customers are independent distributors, civil contractors, property developers, utility companies and municipalities in Mainland China. Depending on the market condition, marketing tactics and relationships with the customers, the Group's trading terms with its independent distributors may change from settlement on an advance receipt basis to giving a credit period of generally one month or more, if appropriate. The Group does not have a standardised and universal credit period granted to the non-distributor customers. The credit period of an individual non-distributor customer is considered on a case-bycase basis and is set out in the sales contracts, as appropriate. Sales to small, new, or short-term customers are normally expected to be settled on an advance receipt basis or shortly after the goods delivery. No credit term period is set by the Group for small, new and short-term customers.

Trade and bills receivables are unsecured and interest-free.

An aged analysis of the Group's trade and bills receivables, based on the invoice date and net of provisions, is as follows:

		於2012年	於2011年
		6月30日	12月31日
		As at	As at
		30 June	31 December
		2012	2011
		人民幣千元	人民幣千元
		RMB'000	RMB'000
		(未經審核)	(經審核)
		(Unaudited)	(Audited)
3個月內	Within 3 months	752,695	580,613
4至6個月	4 to 6 months	48,971	98,441
7至12個月	7 to 12 months	71,016	40,722
1至2年	1 to 2 years	26,885	26,431
2至3年	2 to 3 years	1,228	2,049
3年以上	Over 3 years	175	102
		-	
		900,970	748,358

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### 13. 預付款、按金及其他應收款項

#### 13. Prepayments, Deposits and Other Receivables

		24	\
		於2012年	於2011年
		6月30日	12月31日
		As at	As at
		30 June	31 December
		2012	2011
		人民幣千元	人民幣千元
		RMB'000	RMB'000
		(未經審核)	(經審核)
		(Unaudited)	(Audited)
預付款	Prepayments	277,513	273,385
預付土地租賃款的流動部分	Current portion of prepaid land lease payments	14,296	8,097
待抵扣增值税	Value-added tax recoverable	89,532	52,245
按金	Deposits	13,399	9,413
其他應收款項	Other receivables	8,968	4,492
		403,708	347,632

上述結餘包括的金融資產乃無抵押、免息及無固定還款期。

The financial assets included in the above balances are unsecured, interest-free and have no fixed terms of repayment.

#### 14. 現金及銀行存款

#### 14. Cash and Bank Deposits

		於2012年	於2011年
		6月30日	12月31日
		As at	As at
		30 June	31 December
		2012	2011
		人民幣千元	人民幣千元
		RMB'000	RMB'000
		(未經審核)	(經審核)
		(Unaudited)	(Audited)
受限制現金	Restricted cash	297,389	1,689
現金及現金等價物	Cash and cash equivalents	1,427,508	2,114,952
		1,724,897	2,116,641

附註:

Note:

受限制現金指用於已動用銀行融資及用作履約保證的銀行存款。

The restricted cash represented bank deposits used for banking facilities utilised and as performance bonds.

#### 15. 貿易應付款項及票據

## 15. Trade and Bills Payables

		於2012年	於2011年
		6月30日	12月31日
		As at	As at
		30 June	31 December
		2012	2011
		人民幣千元	人民幣千元
		RMB'000	RMB'000
		(未經審核)	(經審核)
		(Unaudited)	(Audited)
貿易應付款項	Trade payables	357,277	179,397
應付票據	Bills payable	26,708	11,917
		383,985	191,314

貿易應付款項乃免息。貿易採購的平均信用期 為30至90日。

根據發票日期,本集團的貿易應付款項及票據 的賬齡分析如下: The trade payables are interest-free. The average credit period for trade purchases is 30 to 90 days.

An aged analysis of the Group's trade and bills payables, based on the invoice date, is as follows:

		於2012年	於2011年
		6月30日	12月31日
		As at	As at
		30 June	31 December
		2012	2011
		人民幣千元	人民幣千元
		RMB'000	RMB'000
		(未經審核)	(經審核)
		(Unaudited)	(Audited)
3個月內	Within 3 months	378,738	188,436
4至6個月	4 to 6 months	2,272	860
7至12個月	7 to 12 months	2,496	1,306
1至2年	1 to 2 years	461	517
2至3年	2 to 3 years	13	21
3年以上	Over 3 years	5	174
		383,985	191,314

#### 16. 其他應付款項及應計費用

## 16. Other Payables and Accruals

		於2012年	於2011年
		6月30日	12月31日
		As at	As at
		30 June	31 December
		2012	2011
		人民幣千元	人民幣千元
		RMB'000	RMB'000
		(未經審核)	(經審核)
		(Unaudited)	(Audited)
客戶墊款	Advances from customers	341,170	289,735
應計費用	Accruals	33,188	24,707
應付工資及福利	Salaries and welfare payables	31,714	57,042
其他應付款項	Other payables	216,157	285,963
		622,229	657,447

上述結餘包括的金融負債乃免息及無固定還款期。

The financial liabilities included in the above balances are interestfree and have no fixed terms of repayment.

#### 17. 銀行貸款及其他借款

## 17. Bank Loans and Other Borrowings

				於 <b>2012</b> 年 <b>6月30</b> 日			於2011年 12月31日
		實際利率		As at	實際利率		As at
		Effective	到期日	30 June	Effective	到期日	31 December
		interest rate	Maturity	2012	interest rate	Maturity	2011
				人民幣千元			人民幣千元
		(%)		RMB'000	(%)		RMB'000
				(未經審核)			(經審核)
				(Unaudited)			(Audited)
流動	Current						
有抵押銀行貸款	Secured bank loans	5.40	2012-2013	31,200	2.90-5.40	2012	70,004
無抵押銀行貸款	Unsecured bank loans	2.45	2013	293,479			-
				324,679			70,004
非流動	Non-current						
有抵押銀行貸款	Secured bank loans			_	5.40	2013	16,400
優先票據	Senior notes	8.63	2016	1,607,654	8.63	2016	1,658,304
				1,607,654			1,674,704
				1,007,034			
				4 022 222			1 744 700
				1,932,333			1,744,708

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### 17. 銀行貸款及其他借款(續)

附註:

- (a) 於2012年6月30日,有抵押銀行貸款乃透過質押 以下各項作抵押:
  - (i) 本集團若干樓宇及機器・賬面總額為人民 幣44,418,000元(2011年12月31日:人民 幣129,561,000元):及
  - (ii) 本集團若干預付土地租賃款,賬面總額為 人民幣26,628,000元(2011年12月31日: 人民幣26,914,000元)。
- (b) 優先票據於新加坡證券交易所有限公司上市。該 優先票據的利息按年利率7.875%計算,並於5月 13日及11月13日每半年支付,除非提前贖回,該 優先票據於2016年5月13日到期。本公司可自行 選擇於到期日前任何時間根據購買協議贖回全部 或部分優先票據。

該優先票據由本公司若干附屬公司保證並以該等附屬公司的股份為第一優先固定押項。

於期內,本公司購回及註銷本金總額為9,820,000 美元的優先票據(約等於人民幣62,111,000元), 於未經審核簡明綜合全面收益表內確認收益人民 幣4,259,000元。於2012年6月30日,優先票據的 未償還本金額為258,880,000美元(2011年12月31 日:268,700,000美元)。

於2012年6月30日,根據全球領先財經市場資料 供應商提供的市場報價,該優先票據的公平值為 244,642,000美元(約等於人民幣1,551,757,000 元)(2011年12月31日:227,723,000美元(約等於 人民幣1,434,860,000元))。

#### 17. Bank Loans and Other Borrowings (Continued)

Notes

- (a) As at 30 June 2012, the secured bank loans are secured by the pledge of:
  - the Group's certain buildings and machinery with an aggregate carrying amount of RMB44,418,000 (31 December 2011: RMB129,561,000); and
  - the Group's certain prepaid land lease payments with an aggregate carrying amount of RMB26,628,000 (31 December 2011: RMB26.914.000).
- (b) The senior notes are listed on the Singapore Exchange Securities Trading Limited. They carry interest at 7.875% per annum, payable semi-annually in arrears on 13 May and 13 November, and will mature on 13 May 2016 unless redeemed earlier. The Company can at its option redeem all or a portion of the senior notes at any time prior to the maturity date in accordance with the purchase agreement.

The senior notes are guaranteed by certain of the Company's subsidiaries and secured by a first-priority fixed charge over the shares of those subsidiaries providing such guarantee.

During the period, the Company repurchased and cancelled US\$9,820,000 in aggregate principal amount of the senior notes (approximately RMB62,111,000 equivalent) with a gain of RMB4,259,000 recognised in the unaudited condensed consolidated statement of comprehensive income. The outstanding principal amount of the senior notes was US\$258,880,000 as at 30 June 2012 (31 December 2011: US\$268,700,000).

As at 30 June 2012, the fair value of the senior notes based on the quoted market price provided by a leading global financial market data provider was US\$244,642,000 (approximately RMB1,551,757,000 equivalent) (31 December 2011: US\$227,723,000 (approximately RMB1,434,860,000 equivalent)).

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### 18. 股本

#### 18. Share Capital

	於2012年	於2011年
	6月30日	12月31日
	As at	As at
	30 June	31 December
	2012	2011
	(未經審核)	(經審核)
	(Unaudited)	(Audited)
Authorised:		
20,000,000,000 (31 December 2011:		
20,000,000,000) ordinary shares of	1,000,000,000港元	1,000,000,000港元
HK\$0.05 each	HK\$1,000,000,000	HK\$1,000,000,000
Issued and fully paid:		
3,010,912,450 (31 December 2011:		
3,005,906,950) ordinary shares of	150,545,623港元	150,295,348港元
HK\$0.05 each	HK\$150,545,623	HK\$150,295,348
Equivalent to	人民幣131,741,000元	人民幣131,537,000元
	RMB131,741,000	RMB131,537,000
	20,000,000,000 (31 December 2011: 20,000,000,000) ordinary shares of HK\$0.05 each  Issued and fully paid: 3,010,912,450 (31 December 2011: 3,005,906,950) ordinary shares of HK\$0.05 each	6月30日 As at 30 June 2012 (未經審核) (Unaudited) Authorised: 20,000,000,000 (31 December 2011: 20,000,000,000) ordinary shares of HK\$0.05 each  Issued and fully paid: 3,010,912,450 (31 December 2011: 3,005,906,950) ordinary shares of HK\$0.05 each  LSWED 150,545,623港元 HK\$150,545,623

通過行使由本公司授出的購股權按行使價每股股份1.82港元,本公司於期內發行合共5,005,500股每股面值0.05港元的普通股,總現金代價(未計開支)約9,110,000港元(約等於人民幣7,427,000元)。該等於期內發行股份在各方面與本公司當時現存股份享有同等權益。

Pursuant to the exercise of the share options at the exercise price of HK\$1.82 each granted by the Company, the Company issued a total of 5,005,500 ordinary shares of HK\$0.05 each for a total cash consideration, before expenses, of approximately HK\$9,110,000 (approximately RMB7,427,000 equivalent) during the period. The shares issued during the period rank pari passu in all respects with the then existing shares of the Company.

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### 19. 購股權計劃

於2010年5月14日,本公司就對本集團的成功 經營作出貢獻的合資格參與人提供激勵及獎勵 而採納一項購股權計劃(「購股權計劃」)及一項 首次公開發售前購股權計劃(「首次公開發售前 購股權計劃」)。

#### 購股權計劃

本公司自採納購股權計劃以來,並無根據該計 劃授出購股權。

#### 首次公開發售前購股權計劃

期內,首次公開發售前購股權 計劃項下尚未行 使的購股權載列如下:

#### 19. Share Option Scheme

On 14 May 2010, the Company adopted a share option scheme (the "Share Option Scheme") and a pre-initial public offering share option scheme (the "Pre-IPO Share Option Scheme") for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations.

#### **Share Option Scheme**

No share options have been granted under the Share Option Scheme since its adoption.

#### **Pre-IPO Share Option Scheme**

The following share options granted under the Pre-IPO Share Option Scheme were outstanding during the period:

購股權數目

		Number
		of options
		千份
		′000
於2012年1月1日	At 1 January 2012	107,224
期內行使	Exercised during the period	(5,006)
期內失效/沒收	Lapsed/forfeited during the period	(1,008)
於2012年6月30日	At 30 June 2012	101,210

於期內購股權獲行使的行使日期,加權平均股價為每股4.72港元。

The weighted average share price at the date of exercise for share options exercised during the period was HK\$4.72 per share.

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### 19. 購股權計劃(續)

首次公開發售前購股權計劃(續)

於2012年6月30日尚未行使的購股權的行使價及行使期間載列如下:

#### 19. Share Option Scheme (Continued)

**Pre-IPO Share Option Scheme (Continued)** 

The exercise prices and exercise periods of the share options outstanding at 30 June 2012 are as follows:

購股權數目 Number of options	每股行使價 Exercise price	行使期間 Exercise period
千份	港元	·
′000	HK\$ per share	
17,905	1.82	2011年6月23日至2014年6月22日
38,876	1.82	23 June 2011 to 22 June 2014 2012年6月23日至2014年6月22日
44,429	1.82	23 June 2012 to 22 June 2014 2013年6月23日至2014年6月22日
		23 June 2013 to 22 June 2014
101,210		

#### 20. 業務合併

於2012年3月12日及2012年3月29日,本集團分別以現金代價人民幣2,650,000元及人民幣1,750,000元收購鶴山市立威油漆有限公司(「鶴山立威」)及吉林迪高門窗製造有限公司(「吉林迪高」)的100%股權。鶴山立威尚未開始製造及銷售建築化工品業務。吉林迪高主要從事製造、銷售及安裝門窗業務。

#### 20. Business Combinations

On 12 March 2012 and 29 March 2012, the Group acquired a 100% equity interest in Heshan Liwei Paint Co., Ltd. ("Heshan Liwei") and Jilin Daco Windows & Doors Profile Manufacture Co., Ltd. ("Jilin Daco") at a cash consideration of RMB2,650,000 and RMB1,750,000, respectively. Heshan Liwei has not commenced its business of the manufacture and sale of building chemicals. Jilin Daco is principally engaged in the manufacture, sale and installation of doors and windows.

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### 20. 業務合併(續)

於收購日期,所收購鶴山立威及吉林迪高各自 的可識別資產及負債公平值如下:

#### 20. Business Combinations (Continued)

The respective fair values of the identifiable assets and liabilities of Heshan Liwei and Jilin Daco acquired at the dates of acquisition are as follows:

		鶴山立威	吉林迪高	總額
		Heshan Liwei	Jilin Daco	Total
		人民幣千元	人民幣千元	人民幣千元
		RMB'000	RMB'000	RMB'000
物業、廠房及設備	Property, plant and equipment	2,650	1,351	4,001
預付土地租賃款	Prepaid land lease payments	3,267	_	3,267
存貨	Inventories	_	8,462	8,462
貿易應收款項	Trade receivables	-	505	505
預付款及其他應收款項	Prepayments and other receivables	196	3,511	3,707
現金及現金等價物	Cash and cash equivalents	236	82	318
貿易應付款項	Trade payables	_	(4,541)	(4,541)
其他應付款項及應計費用	Other payables and accruals	(3,699)	(7,620)	(11,319)
可識別資產淨值總額(按公平值)	Total identifiable net assets at fair value	2,650	1,750	4,400
以現金支付	Satisfied by cash	2,650	1,750	4,400

於收購日期,貿易應收款項及其他應收款項的 公平值總額分別為人民幣505,000元及人民幣 108,000元,與本集團收購該等相應結餘的合約 金額總值相若。於收購日期,管理層認為預期 無法收回的合約現金流量並不重大。 The aggregate fair values of the trade receivables and other receivables as at the dates of acquisition amounted to RMB505,000 and RMB108,000, respectively, which approximate to the gross contractual amounts of those corresponding balances acquired by the Group. At the dates of acquisition, management considered that the contractual cash flows not expected to be collected is insignificant.

#### 20. 業務合併(續)

有關收購附屬公司的現金流量分析如下:

#### 20. Business Combinations (Continued)

An analysis of the cash flows in respect of the acquisitions of subsidiaries is as follows:

		人氏幣十元 RMB'000
現金代價 已收購現金及現金等價物	Cash consideration  Cash and cash equivalents acquired	4,400 (318)
投資活動包括的現金及現金等價物流出淨額	Net outflow of cash and cash equivalents included in investing activities	4,082

自收購以來,該等附屬公司為本集團收入貢獻 人民幣3,566,000元,並於截至2012年6月30日 止六個月的未經審核簡明綜合全面收益表中確 認虧損人民幣1,051,000元。

倘該合併於期初進行,本集團截至2012年6月30日止六個月的收入將無變動,而本集團於截至2012年6月30日止六個月的溢利將為人民幣597,740,000元。

#### 21. 或然負債

於2012年6月30日,本集團無任何重大或然負債(2011年12月31日:無)。

#### 22. 資產抵押

以本集團資產抵押的本集團銀行貸款及其他借款的詳情載於未經審核簡明綜合財務報表附註 17。

#### 23. 承擔

有關本集團收購土地、物業、廠房及設備的資本開支如下:

Since their acquisitions, these subsidiaries contributed RMB3,566,000 to the Group's revenue and recognised a loss of RMB1,051,000 in the unaudited condensed consolidated statement of comprehensive income for the six months ended 30 June 2012.

Had the combinations taken place at the beginning of the period, there would be no change to the Group's revenue for the six months ended 30 June 2012 and the Group's profit for the six months ended 30 June 2012 would have been RMB597,740,000.

#### 21. Contingent Liabilities

As at 30 June 2012, the Group did not have any significant contingent liabilities (31 December 2011: Nil).

#### 22. Pledge of Assets

Details of the Group's bank loans and other borrowings which are secured by the Group's assets are included in note 17 to these unaudited condensed consolidated financial statements.

#### 23. Commitments

The Group's capital expenditure in respect of the acquisition of land, property, plant and equipment is as follows:

於2012年	於2011年
6月30日	12月31日
As at	As at
30 June	31 December
2012	2011
人民幣千元	人民幣千元
RMB'000	RMB'000
(未經審核)	(經審核)
(Unaudited)	(Audited)
244,908	417,306

#### 24. 關聯人士交易

本集團期內與關聯人士有以下重大交易:

#### (a) 關聯人士交易

#### 24. Related Party Transactions

The Group had the following material transactions with related parties during the period:

## (a) Related party transactions

#### 截至6月30日止六個月

		Six months ended 30 June		
			2012年	2011年
			2012	2011
		附註	人民幣千元	人民幣千元
		Notes	RMB'000	RMB'000
			(未經審核)	(未經審核)
			(Unaudited)	(Unaudited)
於一位董事同一控制	Companies under the common			
公司:	control of a director:			
提供公用事業	Provision of utilities	<i>(i)</i>	2,585	2,019
耗用公用事業	Consumption of utilities	(i)	787	_
租金收益	Rental income	(ii)	427	427
租金開支	Rental expenses	(ii)	553	_
採購原材料	Purchases of materials	(iii)	2,002	2,570
採購設備	Purchases of equipment	(iv)	25,689	30,715
授予特許商標	Licensing trademarks	(v)	365	333
授予特許專利	Licensing patents	(v)	17	22
一位董事控制的公司提供	Agency services from companies	(vi)		
的代理服務	under the control of a director		2,670	814
向董事支付的租金開支	Rental expenses paid to directors	(vii)	2,168	1,706

附註:		Notes	:
(i)	公用事業按成本提供予關聯公司/由其提 供。	(i)	Utilities were provided to/by related companies at cost.
(ii)	租金收益/開支乃按雙方協定的條款計算。	(ii)	Rental income/expenses were based on mutually agreed terms.
(iii)	原材料乃根據雙方協定的條款向關聯公司 購買。	(iii)	Purchases of materials from related companies were made based on mutually agreed terms.
(iv)	設備乃經參考關聯公司向其第三方客戶提供的價格及條件後向關聯公司購買。	(iv)	Purchases of equipment from related companies were made with reference to the prices and conditions offered by the related companies to their third-party customers.
(v)	授予關聯公司的特許商標及專利乃根據雙 方協定條款進行。	(v)	Licensing trademarks and patents to related companies were conducted based on mutually agreed terms.
(vi)	代理服務乃由關聯公司根據雙方協定條款 提供。	(vi)	Agency services were provided by related companies based on mutually agreed terms.
(vii)	物業包括辦公室、食堂、車間及倉庫,乃 根據雙方協定條款租予本集團。	(vii)	Properties including office premises, cafeteria, workshops and warehouses were leased to the Group based on mutually agreed terms.

Notes to Condensed Consolidated Financial Statements (Continued)

#### 24. 關聯人士交易(續)

(b) 本集團主要管理人員薪酬

24. Related Party Transactions (Continued)(b) Compensation of the Group's key management personnel

截至6月30日止六個月	截至	6月	30	Βı	上六	個	E
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			. —	
		Six months ended 30 June		
		2012年	2011年	
		2012	2011	
		人民幣千元	人民幣千元	
		RMB'000	RMB'000	
		(未經審核)	(未經審核)	
		(Unaudited)	(Unaudited)	
短期僱員福利	Short-term employees benefits	2,831	2,752	
退休後福利	Post-employment benefits	107	67	
以股權結算的購股權開支	Equity-settled share option expense	2,776	5,065	
已付主要管理人員的	Total compensation paid to key			
薪酬總額	management personnel	5,714	7,884	

# 詞彙 Glossary

「董事會」 "Board"	指	本公司董事會 The Board of Directors of the Company
「企業所得税」 "CIT"	指	企業所得税 Corporate income tax
「守則」	指	企業管治常規守則(截至2012年3月31日)及企業管治守則(由2012年4月1日 起)
"Code"		The Code on Corporate Governance Practices (up to 31 March 2012) and The Corporate Governance Code (as from 1 April 2012)
「本公司」或「中國聯塑」 "Company" or "China Liansu"	指	中國聯塑集團控股有限公司 China Liansu Group Holdings Limited
「息税折攤前利潤」 "EBITDA"	指	利息、所得税、折舊及攤銷前利潤 Earnings before interest, taxes, depreciation and amortisation
「本集團」 "Group"	指	本公司及其附屬公司 The Company and its subsidiaries
「廣東聯塑機器」	指	廣東聯塑機器製造有限公司,黃聯禧先生間接全資擁有的公司,並為本公司的關連人士(定義見上市規則)
"Guangdong Liansu Machinery"		Guangdong Liansu Machinery Manufacturing Co., Ltd., a company indirectly wholly-owned by Mr. Wong Luen Hei and a connected person of the Company as defined under the Listing Rules
「香港」 "Hong Kong"/"HK"	指	中國香港特別行政區 The Hong Kong Special Administrative Region of the PRC
「港元」 "HK\$"	指	香港之法定貨幣-港元 Hong Kong dollar, the lawful currency of Hong Kong
「上市規則」 "Listing Rules"	指	聯交所證券上市規則 The Rules Governing the Listing of Securities on the Stock Exchange
「標準守則」 "Model Code"	指	上市公司董事進行證券交易的標準守則 The Model Code for Securities Transactions by Directors of Listed Issuers
「New Fortune」 "New Fortune"	指	New Fortune Star Limited New Fortune Star Limited
「PE」 "PE"	指	聚乙烯 Polyethylene
「PP-R」 "PP-R"	指	無規共聚聚丙烯 Polypropylene random

#### 詞彙(續)

「中國」

#### Glossary (Continued)

"PRC" The People's Republic of China 「招股章程」 本公司日期為2010年6月9日的招股章程 指 "Prospectus" The Company's prospectus dated 9 June 2010 [PVC] 指 聚氯乙烯 "PVC" Polyvinyl chloride 「人民幣」 中國之法定貨幣-人民幣 指 "RMB" Renminbi, the lawful currency of the PRC 香港法例第571章證券及期貨條例 「證券及期貨條例」 指 "SFO" Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong 「國務院」 中國國務院 指 "State Council" The State Council of the PRC 「聯交所」 香港聯合交易所有限公司 指 "Stock Exchange" The Stock Exchange of Hong Kong Limited 「美國」 指 美利堅合眾國 "US" The United States of America 美國之法定貨幣-美元 「美元」 指 "US\$" US dollar, the lawful currency of US

中華人民共和國

指

## 公司資料

## **Corporate Information**

#### 董事會

#### 執行董事

黃聯禧先生(主席)

左滿倫先生(行政總裁)

左笑萍女士

賴志強先生

孔兆聰先生

陳國南先生

林少全博士

黃貴榮先生

羅建峰先生

#### 非執行董事

林德緯先生

#### 獨立非執行董事

白重恩博士

馮培漳先生

王國豪先生

#### 審核委員會

馮培漳先生(主席)

王國豪先生

林德緯先生

#### 薪酬委員會

馮培漳先生(*主席*)

黃聯禧先生

左滿倫先生

白重恩博士

王國豪先生

#### 提名委員會

黄聯禧先生(主席)

左滿倫先生

白重恩博士

馮培漳先生

王國豪先生

#### 聯席公司秘書

關志偉先生

袁水先先生

#### 法定代表

左滿倫先生

關志偉先生

#### **Board of Directors**

#### **Executive Directors**

Mr. Wong Luen Hei (Chairman)

Mr. Zuo Manlun (Chief Executive)

Ms. Zuo Xiaoping

Mr. Lai Zhiqiang

Mr. Kong Zhaocong

Mr. Chen Guonan

Dr. Lin Shaoquan

Mr. Huang Guirong

Mr. Luo Jianfeng

#### **Non-Executive Director**

Mr. Lin Dewei

#### **Independent Non-Executive Directors**

Dr. Bai Chongen

Mr. Fung Pui Cheung

Mr. Wong Kwok Ho Jonathan

#### **Audit Committee**

Mr. Fung Pui Cheung (Chairman)

Mr. Wong Kwok Ho Jonathan

Mr. Lin Dewei

#### **Remuneration Committee**

Mr. Fung Pui Cheung (Chairman)

Mr. Wong Luen Hei

Mr. Zuo Manlun

Dr. Bai Chongen

Mr. Wong Kwok Ho Jonathan

#### **Nomination Committee**

Mr. Wong Luen Hei (Chairman)

Mr. Zuo Manlun

Dr. Bai Chongen

Mr. Fung Pui Cheung

Mr. Wong Kwok Ho Jonathan

#### **Joint Company Secretaries**

Mr. Kwan Chi Wai Samuel

Mr. Yuan Shuixian

#### **Authorised Representatives**

Mr. Zuo Manlun

Mr. Kwan Chi Wai Samuel

#### 公司資料(續)

#### **Corporate Information (Continued)**

#### 註冊辦事處

PO Box 309, Ugland House Grand Cayman, KY1-1104 Cayman Islands

#### 中國總部及主要營業地點

中國

廣東省

佛山市

順德區

龍江鎮

聯塑工業村

#### 香港主要營業地點

香港九龍

尖沙咀東部

麼地道75號

南洋中心

2座12樓3室

#### 上市資料

上市地點:香港聯合交易所有限公司

股份代號: 2128

#### 股份資料

每手買賣單位:1,000股

於2012年6月30日已發行股份數目:

3,010,912,450股

於2012年6月30日市值:

10,026百萬港元

#### 重要日期

中期業績公告:2012年8月20日

#### 股份過戶登記總處

Maples Finance Limited

PO Box 1093

Queensgate House

Grand Cayman, KY1-1102

Cayman Islands

#### **Registered Office**

PO Box 309, Ugland House Grand Cayman, KY1-1104

Cayman Islands

## Headquarters and Principal Place of Business in China

Liansu Industrial Estate

Longjiang Town

Shunde District

Foshan City

**Guangdong Province** 

PRC

#### **Principal Place of Business in Hong Kong**

Unit 3, 12th Floor, Tower 2

South Seas Centre

No. 75 Mody Road

Tsim Sha Tsui East

Kowloon, Hong Kong

#### **Listing Information**

Listing: The Stock Exchange of Hong Kong Limited

Stock code: 2128

#### **Share Information**

Board lot size: 1,000 shares

Share issued as at 30 June 2012:

3,010,912,450 shares

Market Capitalisation as at 30 June 2012:

HK\$10,026 million

#### **Key Date**

Interim results announcement: 20 August 2012

#### **Share Registrar and Transfer office**

Maples Finance Limited

PO Box 1093

Queensgate House

Grand Cayman, KY1-1102

Cayman Islands

#### 公司資料(續)

#### **Corporate Information (Continued)**

#### 香港股份過戶登記分處

香港中央證券登記有限公司香港 灣仔皇后大道東183號 合和中心 17樓1712-1716室

#### 投資者關係及媒體關係顧問

博達浩華國際財經傳訊集團 香港灣仔港灣道6-8號 瑞安中心20樓2009-2018室 電話: 852-3150 6788

傳真: 852-3150 6728

電郵: liansu@pordahavas.com

#### 核數師

安永會計師事務所 香港執業會計師

#### 律師

高蓋茨律師事務所

#### 主要往來銀行

中國農業銀行股份有限公司 佛山順德農村商業銀行股份有限公司 恒生銀行有限公司 中國工商銀行股份有限公司 香港上海滙豐銀行有限公司

#### 網址

http://www.liansu.com

## **Hong Kong Branch Share Registrar and Transfer Office**

Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor Hopewell Centre 183 Queen's Road East, Wanchai Hong Kong

## **Investor Relations and Media Relations Consultant**

Porda Havas International Finance Communications Group Units 2009-2018, 20th Floor, Shui On Centre 6-8 Harbour Road, Wanchai, Hong Kong

Tel: 852-3150 6788 Fax: 852-3150 6728

Email: liansu@pordahavas.com

#### **Auditor**

Ernst & Young
Certified Public Accountants, Hong Kong

#### **Solicitor**

**K&L Gates** 

#### **Principal Bankers**

Agricultural Bank of China Limited Foshan Shunde Rural Commercial Bank Company Limited Hang Seng Bank Limited Industrial and Commercial Bank of China Limited The Hongkong and Shanghai Banking Corporation Limited

#### Website

http://www.liansu.com

#### 前瞻聲明

本中期報告載有前瞻聲明。此等前瞻聲明包括但不限於有關收益及盈利的聲明,而「相信」、「計劃」、「預計」、「預期」、「預測」、「估計」、「推測」、「深信」、「抱有信心」及類似詞彙亦擬表示前瞻聲明。前瞻聲明是以中國聯塑董事及管理層根據業務、行業及中國聯塑所經營的市場而具構或作出的目前信念、假設、期望、估計及預測為基準,而並非歷史事實。

此等前瞻聲明並非就未來的業務表現作出保證,而是會因為風險、不明朗因素及其他因素而受影響,其中有些因素更非本公司所能控制,且難以預料。故此,可導致實際結果與前瞻聲明所明示、暗示或預測的情況有重大差別。

上述前瞻聲明僅反映中國聯塑董事及管理層於本中期報告發表當日所 持的觀點,任何人士一概不應依賴此等前瞻聲明。本公司並無責任公 開修訂上述前瞻聲明,以反映本中期報告編印後所發生的事件或情況。

\* 本中期報告的中英文如有任何歧義,概以英文本為準。

#### Forward-looking statements

This interim report contains forward-looking statements. These forward-looking statements include, without limitation, statements related to revenues and earnings. The words "believe", "intend", "expect", "anticipate", "forecast", "estimate", "predict", "is confident", "has confidence" and similar expressions are also represented forward-looking statements. These forward-looking statements are not historical facts. Rather, the forward-looking statements are based on the current beliefs, assumptions, expectations, estimates and projections of the directors and management of China Liansu about the business, industry and markets in which China Liansu operates.

These forward-looking statements are not guarantee of future performance and are subject to risks, uncertainties and other factors, some of which are beyond the Company's control and are difficult to predict. Consequently, actual results could differ materially from those expressed, implied or forecasted in the forward-looking statements.

Reliance should not be placed on these forward-looking statements, which reflect only the views of the directors and management of China Liansu as at the date of this interim report. The Company undertakes no obligation to publicly revise these forward-looking statements to reflect events or circumstances that arise after publication of this interim report.





**%** 852-2712 8405

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